## Annual Report 2019-2020



This report is prepared under the guidance of the Executive Chairman of Bangladesh Investment Development Authority, Prime Minister's Office. References to and citations from this report are allowed but must be properly acknowledged.

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### Acronyms

ADB		Asian Davidanment Bank	IT		Information Tashnalagy	
	•	Asian Development Bank		•	Information Technology	
APA	:	Annual Performance Agreement	ITES	:	Information Technology Enabling Services	
BEPZA	:	Bangladesh Export Processing Zones Authority	JC		Joint Commission	
BEZA	:	Bangladesh Economic Zones Authority	JICA	:	Japan International Cooperation Agency	
BIN	:	Business Identification Number	JV	:	Joint Venture	
BIDA	:	Bangladesh Investment Development Authority	KPI	:	Key Performance Indicator	
BOI	:	Board of Investment	KOTRA	:	: Korea Trade Investment Promotion Agency	
BOST	:	BIDA Online Service Tracking System	KSA	:	Kingdom of Saudi Arabia	
BPDB	:	Bangladesh Power Development Board	LNG	:	Liquid Natural Gas	
BSCIC	:	Bangladesh Small and Cottage Industrie Corporation	МоНА	:	Ministry of Home Affairs	
BSFIC	:	Bangladesh and Sugar and Food Industries Corporation	MoU	:	Memorandum of Understanding	
CCC	:	Chattogram City Corporation	MW	:	MegaWatt	
CCI&E	:	Chief Controller of Import and Export	NBR	:	National Board of Revenue	
CDA	:	Chattogram Development Authority	NCMID	:	National Committee on Monitoring and Implementation of Doing Business	
DB	:	Doing Business	NEBEC	:	North East Bangladesh Economic Corridor	
DCCI	:	Dhaka Chamber of Commerce and Industries	NOC	:	No Objection Certificate	
DNCC	:	Dhaka North City Corporation	NRB	:	Non-Resident Bagladeshi	
DPDC	:	Dhaka Power Distribution Co.	ORS	:	Online Registration System	
DSCC	:	Dhaka South City Corporation	OSS	:	One Stop Service	
EC	:	Executive Council/Executive Chairman	PC	:	Privatization Commission	
ECA	:	Extent Credit Agency	PI	:	Private Investor	
EM	:	Executive Member	PMO	:	Prime Minister's Office	
EoDB	:	Ease of Doing Business	PPPA	:	Public Private Partnership Authority	
EPB	:	Export Promotion Bureau	PRL	:	Post Retirement Leave	
EPZs	:	Export Processing Zones	PWD	:	Public Works Department	
ESDP	:	Entrepreneurship and Skill Development Project	RJSC	:	Registrar of Joint Stocks and Firms	
FBCCI	:	Federation of Bangladesh Chambers of Commerce & Industries	RSGT	:	Red Sea Gateway Terminal	
FCO	:	Foreign Commercial Office	SCB	:	Standard Chartered Bank	
FDI	:	Foreign Direct Investment	SOE	:	State Owned Enterprise	
FY	:	Fiscal Year	SRCP	:	Strategic Roadmap & Corporate Plan	
GDP	:	Gross Domestic Product	TRIPs	:	Trade Related Aspects of Intellectual Property Rights	
GOB	:	Government of Bangladesh	UK	:	United Kingdom	
IP	:	Import Permit	USA	:	United States of America	
IRC	:	Import Registration Certificate	VAT	:	Value Added Tax	
IFC		International Finance Corporation	VOA	:	Visa on Arrival	
11 0		•		-		

## **Map of Bangladesh**







#### Message

BIDA has made a series of advancements for achieving its goals in FY 2019-20. It is a matter of great pleasure to convey these milestones in our annual report.

As Bangladesh's apex investment promotion agency, BIDA works to promote, facilitate and advocate policies for the growth of private investment. One of the fastest growing economies in the world, Bangladesh offers unique opportunities for businesses to flourish. Fostering the growth of investment is a Special Initiative of the Honourable Prime Minister Sheikh Hasina, who is the Chairman of BIDA's Governing Board. During our recently-held 2nd Governing Board meeting, the Honourable Prime Minister has provided us with guidance and specific instructions which have greatly energized our multifaceted initiatives.

The COVID-19 pandemic had initially challenged our efforts. But by sharing ideas and strengthening ties within our team, we have taken ownership of this new reality. Our pandemic strategy involves supporting business continuation and expansion and conducting targeted investment promotion. One of our first reactions to the pandemic was to establish platforms for addressing the needs of businesses functioning in a fast-evolving environment. Through policy dialogues, we formulated a series of recommendations, several of which are already in effect. The global FDI scenario is still sluggish, but new business opportunities have emerged since many countries are shifting or diversifying their supply chains. BIDA is already working to harness these opportunities to fuel the progress of national development.

Despite the impasse, we have finalised our Strategic Roadmap 2020-24 by setting concise objectives for effective delivery of high-value economic outcomes sought by the government. We have published the Bangladesh Investment Handbook: A Guide for Investors with latest policy updates and 17 sector overviews that highlight emerging opportunities in the backdrop of the global pandemic. As the lead agency coordinating Doing Business initiatives, we have achieved reforms under seven Doing Business indicators. We have also raised the number of public services available on BIDA's One Stop Service portal, which being the country's first inter-operable platform, ensures the delivery of easy and transparent

online investor services for starting and operating businesses. As part of our constant focus on improving the business ecosystem, we continued to provide entrepreneurship training to men and women across Bangladesh with innovative ideas for setting up supply linkage industries. We shifted our training sessions online and graduates who had started their businesses were encouraged to join the government's digital platform for delivery of essential goods, through which they were able to support communities across Bangladesh.

As a team, we are proud to have efficiently carried out the functions of our office and to participate in new ways of supporting businesses and communities. As the effects of the lockdown subsides, we are encouraged to see that more and more foreign and domestic investors are approaching us with ideas. This is reflected in the number of registration applications we have received following the end of May.

I am deeply grateful to the Honourable Prime Minister Sheikh Hasina, who has effectively prioritized the safeguarding of lives and livelihoods through her policies during COVID-19. Her dedicated focus on investment and the support of her office is enabling our recovery. In the coming days, BIDA will work harder to implement her vision and create opportunities for ensuring irreversible national growth.

Md. Sirazul Islam

#### Executive Summary

Private investment is the driving force for economic growth in the contemporary world. An Investment Promotion Agency (IPA) like BIDA plays pivotal role in attracting investment from home and abroad and takes aftercare for reinvestment and expansion. Reinforced by the provisions of Bangladesh Investment Development Act, 2016, BIDA is committed to provide an efficient and quality service delivery for private sector-led industrialization and development. Towards that goal, BIDA has been collaborating with relevant ministries and agencies to ensure several reforms initiatives in order to improve our investment environment for the potential investors. It is also working for efficient utilization of public land and assets left unused in different government industries.

In FY 2019-2020, BIDA has taken many initiatives to accomplish as well as to improve the delegated tasks. Investment promotion is a challenging and interconnected task of multitude of stakeholders. This cross-cutting issue needs equal and concomitant concentration of stakeholders. BIDA has given tremendous attention on efforts for service process simplifications aiming to provide quality investors services through using e-service technology. This year, BIDA has introduced state of the art One Stop Service (OSS) which is the first interoperable web portal of the country. Legislation and policy revisits and necessary problem solutions are on the ground to speed up the investment inflow to the country. However, the pace of concerted efforts of public and private sectors in attracting investment has kept BIDA in the track of improvement was suddenly halted by the unprecedented outbreak of COVID-19. Covid-19 pandemic has affected the ongoing and upcoming investment projects resulting into slow turn of current investments to our economy. Promising is the measures like declaration of incentive packages by Honorable Prime Minister which catalyzes recovery of the impacts on our economy. It is expected that the investment paradigm will be back in its previous track shortly.

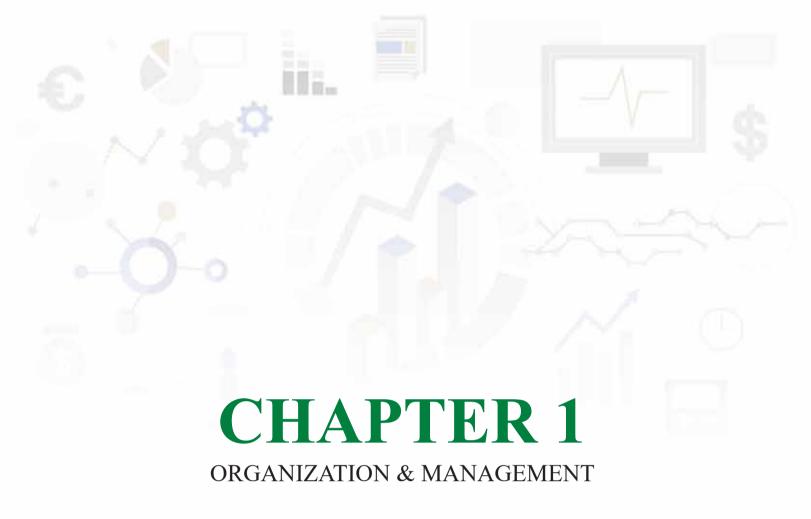
Despite the challenges caused by the pandemic we have finalized our strategic Road Map 2020-24 by setting concise objectives for effective delivery of high-value economic outcomes sought by the government. We have also published "the Bangladesh Investment Handbook: A Guide to Investors" with the latest policy updates and essential information needed by the investors and 17 sector overviews that highlights emerging opprtuinities in the backdrop of the global pandemic. Till 30 June 2020, BIDA provided 18 services of 4 organizations through ist Online One Stop servises(OSS) of which 14 services were provided from BIDA's end. BIDA has planned to offer more 30 services of various agencies by OSS portal in FY 2020-21. A number of reforms in Ease of Doing Business (EoDB) have been executed in eight thematic areas of indices that may uplift the global Doing Business ranking of Bangladesh. BIDA also aspires to attain 2 digits Doing Business ranking of Bangladesh in 2022. BIDA is implementing a project titled "Entrepreneurship and Skill Development program (ESDP)" since June 2019 that provided entrepreneurship training to potential youths on regulatory regime and business procedures. By the end of June 2020, 10,850 youths have been trained on mandated topics out of which 1558 youths started their own business.

Bangladesh Investment Development Authority has focused on continuous facilitation of services for local and foreign investors. BIDA registered 739 local investment projects with proposed investment of US\$ 88803.587 million and 166 joint venture (JV) & 100% foreign investment projects with total proposed investment of US\$ 4984.908 million in FY 2019-20. Local investors were mostly attracted to service, engineering, chemical and textile sectors, while foreign investors and joint collaborators engaged in engineering, services, tannery & leather and the agro-based industry. The engineering sector received the largest portion (85%) of FDI in FY 2019-20 and China topped the list of contributors in net FDI inflow while USA remained on top interms of FDI stock. Local industries and JV & foreign investment created employment scope of 515846 persons in the country.

During FY 2019-20, a total of 10094 foreign nationals were granted new work permits and the existing work permits were extended. At the same time, 153 new and existing foreign branch offices, 216 liaison offices and 11 representative offices were approved. During the period, a total of 1281 industrial establishments were recommended for industrial IRC (ad-hoc and regular) and a total of 121 import permits were issued and 161 certificates were issued. 249 proposals for 7578.530 million for Technical Know-how fee, Technical Assistance fee, Other Technical fees and Royalty for the repatriation of fees to foreign companies were approved.

BIDA is regularly publishing its Annual Report and it is the sequel for 2019-2020. The document describes salient features of the activities of BIDA carried out in this fiscal year in different chapters.

The diverse and multifold activities of the last fiscal year have elevated BIDA's image to a new height and provided a clearer message of optimism to concerned stakeholders of home and abroad. BIDA, in consort with the government, will take every possible shared approaches and initiatives to create a positive effect in expanding investment in the coming years. BIDA aspires to be the leading partner in the economic development of the country though creating and facilitating investment ecosystem for the investors from home and abroad.





#### ORGANIZATION AND MANAGEMENT

#### ■ 1.1: ABOUT BIDA

Bangladesh Investment Development Authority (BIDA) is the apex Investment Promotion Agency (IPA) of the Government of the People's Republic of Bangladesh. BIDA's mandate is to create an encouraging investment regime for attracting local and foreign investment in the private sector in the country.

BIDA was established on September 1, 2016 through the Bangladesh Investment Development Authority Act 2016, which unified the erstwhile Board of Investment (BOI) and the Privatization Commission (PC).

The major functions of BIDA are performed in its Head Office located in capital Dhaka, while the regional offices provide services at the five out of Bangladesh's eight administrative divisions. The Executive Chairman of BIDA administers authority to serve its clients and stakeholders through the various wings and divisional offices.

BIDA is placed under the supervision of the Prime Minister's Office to reflect the government's vision that assigns high priority to private sector development in ensuring economic development.

Furthermore, as Chairman of the Governing Board the Honorable Prime Minister guides the Authority for achieving objectives narrated in the BIDA Act. Thus, BIDA enjoys the status of the top-ranking promotional agency of Bangladesh. Assigned with a demanding responsibility, the Authority endorses integrity, innovation, passion, team work and service orientation as its core values.

#### ■ 1.2: VISION AND MISSION

The thoughtfully chosen vision and mission statement excels the efficiency and productivity of BIDA to achieve both national and agency goals, objectives and targets. The vision and mission statement are as follows:

#### Vision

To become a world class investment promotion agency for achieving economic progress.

#### **Mission**

Attracting domestic and foreign investment in the private sector, providing improved services, effective coordination and creating an investment-friendly environment.

#### ■ 1.3: MANAGEMENT of BIDA

BIDA is run by a 3-tier management structure to ensure outstanding performance in Bangladesh's investment promotion activities.

The tiers are:

- Governing Board
- Executive Council
- Head and Divisional offices

#### (A) GOVERNING BOARD

The Governing Board of BIDA has 17 members and is headed by the Honorable Prime Minister. The Executive Chairman of BIDA serves as member-secretary to the governing board.

#### **Governing Board of BIDA**





































#### (B)THE EXECUTIVE COUNCIL

The Executive Council supports the Governing Board for making policy decisions essential to promote investment. The composition is:

**Executive Chairman** 

Executive Member (Strategic Investment)

Executive Member (Marketing & Communication)

Executive Member (International Investment Promotion)

Executive Member (Local Investment Promotion)

Executive Member (Investment Environment Services)

Executive Member (Investment Eco-system)

Apart from the above officials, Secretary, BIDA as a member of the council plays pivotal role to conduct the executive council meeting and run the administrative activities.

The Executive Chairman leads the Council as Chief Executive Officer in its day to day activities. The Council meets regularly to discuss important issues and take necessary decisions. In the fiscal year 2019-2020, the Executive Council held 17 (Seventeen) meetings for delivering its assigned duties.

#### ■ 1.4: FUNCTIONS |

The Act entrusted BIDA with 16 functions. Broadly, these functions can be categorized as the following fundamental tasks:

- a. Investment promotion
- b. Investment facilitation
- c. Policy advocacy
- d. Investment aftercare

However, BIDA delivers some specific services to local and foreign private investors ranging from counseling to starting business. These are:

- a. Facilitate local and foreign investors to accelerate industrialization in the private sector;
- b. Implement government policies relating to investment of capital in private sector industries;
- c. Prepare and implement investment schedule for private sector industries;
- d. Prepare and implement area-schedule with special facilities for thriving industries in the private sector;
- e. Register local and foreign industrial projects and commercial offices in the private sector;
- f. Identify new sectors and facilities for enhancing investment in the private sector and disseminate this information both locally and internationally;
- g. Invent and implement specific tools and strategies for promoting private sector investment;
- h. Determine terms and conditions for employment of foreign workers to be employed in commercial and industrial organizations;
- i. Formulate and implement policies for technology transfer and phase-wise local production in the private sector;
- j. Create a data bank to collect, compile, analyze and disseminate investment and industrial data.

#### ■ 1.5: BIDA OFFICES

The Head Office of BIDA is located at Agargaon, Dhaka and its 05 (five) Divisional Offices are in the administrative divisions of Chattogram, Rajshahi, Khulna, Sylhet and Barishal. BIDA plans to establish two more offices in the divisions of Rangpur and Mymensingh.

#### ■ 1.6: HUMAN RESOURCE

The human resources of former Board of Investment (BOI) and Privatization Commission (PC) are incorporated in BIDA. A number of 409 posts has been created to implement assigned tasks in an efficient manner. Till 30 June 2020, BIDA had 205 officials. During FY 2019-2020, 2 (Two) employees were granted Post Retirement Leave (PRL) with benefits from BIDA.

TABLE-1: HUMAN RESOURCES OF BIDA

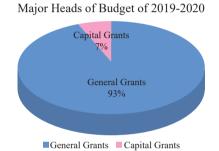
SL	Grade	APPROVED	EXISTING			VACANT
SL	Grade	AFFROVED	MALE	FEMALE	TOTAL	VACANT
1.	Grade-1-9	140	40	07	47	93
2.	Grade-10-20	269	135	23	158	111
TOTAL		409	175	30	205	204

SOURCE: FACILITIES MANAGEMENT, BIDA

#### **1.7: BUDGET**

The Government allocated TK. 340.92 millions to BIDA from the Non- Development Revenue Head in FY 2019-2020.

**FIGURE-1: Budget distribution** 



Source: Finance, Budget & Audit Section, BIDA

This Fund is spent in nine categories as shown in **Table-2**:

Table-2: BUDGET EXPENDITURE IN FY 2019-20 BY MAJOR HEADS

SL.	ACTIVITY	ACTIVITY MAJOR HEAD		PERCENTAGE of Budget
1		Salary	6,20,00,000.00	17.75%
2	– GENERAL	Allowances	6,21,00,000.00	17.78%
3	Grants	Goods and Services	18,93,80,000.00	36.16%
4	Grants	Pension & Gratuity	50,20,000.00	18.04%
5		Research	77,00,000.00	2.20%
6		Machineries	25,00,000.00	0.71%
7	CAPITAL	Vehicle	1,00,00,000.00	4.29%
8	Grants	ICT	70,00,000.00	2.00%
9		Others Capital	35,00,000.00	1.07%
		Total=	34,92,00,000.00	100%

The figure in Table-2 shown the general activity dominates over capital accumulation activities. BIDA spent the majority of its fund (93%) in general activities while capital accumulation activities were allotted only 07 percent of the fund (**Figure-1**).

BIDA collects service charges/fees for providing services to clients. This fee is deposited in the "Permission Fee Fund "account of BIDA. BIDA had received approximately Tk. 67 million in FY 2019-2020. The Authority is permitted to spend 15% of this fund for investment promotion activities, abiding all existing financial rules and regulations and 85% of the fund, as per requirement, must be deposited to the government exchequer.

#### ■ 1.8: AUDIT

Audit is an indispensable tool for financial control and discipline. It evaluates and examines the system, operation and activities to ensure that these are executed within the framework of allocated budget, objectives, rules and requirements. The government audit team made 312 observations form FY 1989-90 to 2017-18. As many as 136 objections (43.5%) has been settled through bipartite/ tripartite meetings. Continuous monitoring is followed to resolve the remaining objections at the earliest possible time. A brief account containing facts and figures is provided in Table-3.

TABLE-3: STATUS OF AUDIT OBJECTIONS

SI	Financial year	Objections given		Settled		Outstanding	
		Number	Amount (in million taka)	Number	Amount (in million taka)	Number	Amount (in million taka)
1	(1989-2014 BOI & PC together)	299	4901.118	136	2046.506	163	2856.162
2	2012-18 BOI, PC & BIDA together)	13	594.643	0	0	13	594.643
	total	312	5467.06	136	2046.506	176	3450.805

SOURCE: AUDIT FILE, FINANCE, BUDGET & AUDIT, BIDA

#### ■ 1.9: ANNUAL PERFORMANCE AGREEMENT (APA)

BIDA is constantly working to accomplish all the performance indicators and succeed as an investment promotion agency. The Authority has ranked fourth among all the offices under the Prime Minister's Office during fiscal year 2019-20.



BIDA's ACHIEVEMENTS & PERFORMANCES

#### BIDA'S ACHIEVEMENTS AND PERFORMANCES

BIDA has a list of tasks as per BIDA Act, 2016 and it has been relentlessly accomplishing its tasks to achieve the set targets and goals through investor services. To attain its targets and goals, BIDA has performed a number of activities and has made some significant achievements during fiscal year 2019-20. Those are discussed below:

#### ■ 2.1: Strategic Roadmap

BIDA has taken initiative to formulate its Strategic Roadmap 2020-24 which focuses on systematic efforts to enhance BIDA's role as the country's apex IPA with a view to ensure the delivery of the economic outcomes sought by the government. In January 2020, a workshop attended by both BIDA and IFC officials was organized at Cox's Bazar for the finalization of the roadmap. The roadmap has set five main objectives for BIDA, based on which a one-year Action Plan has been prepared. The objectives are: (i) to attract private investment (ii) to support existing investors with expansion potential (iii) to coordinate and assist for a better business ecosystem (iv) to establish effective and efficient OSS services and (v) to promote investment in the regions through divisional offices. The landmark document, created with technical assistance of the International Finance Corporation, was drafted through 09 policy consultations with officials from all wings of BIDA and 1 targeted events with Japanese investors. Based on the roadmap, BIDA will create a Corporate Plan, which will further specify actions required to achieve the roadmap's objectives. This Strategic Roadmap has been approved in the second meeting of the Governing Board of BIDA headed by the Honb'le Prime Minister on 6 August 2020.



In January 2020, a workshop attended by both BIDA and IFC officials was organized at Cox's Bazar for the finalization of the roadmap.

#### ■ 2.2: Ease of Doing Business

The World Bank publication 'Doing Busing 2020-Comparing Business Regulation in 190 Economies' orders Bangladesh as the 168th from 176th economy in Ease of Doing Business (EoDB) index. Bangladesh is also included in the list of the top 20 reformers in 2020 based on the number of reforms implemented. Investment climate is a critical factor for attracting and realizing the private investment targets of a country. It is imperative that Bangladesh makes constant progression for global recognition for its effort to reform regulatory practices that hinder private sector growth. The government has set an ambitious target to achieve a two digit ranking by 2022. Continuing the endeavor of past years, following initiatives/measures have been taken to improve the EoDB ranking:

- i. The National Steering Committee, having the Hon'ble Finance Minister as chair, is ensuring the implementation of activities to achieve the two digit ranking in EoDB index;
- ii. The Hon'ble Private Sector Industry and Investment Adviser to the Hon'ble Prime Minister is constantly guiding for achieving the targeted reforms;
- iii. The National Committee for Monitoring Implementation of Doing Business Reforms (NCMID) under the leadership of the Cabinet Secretary is regularly monitoring and guiding the public stakeholders to implement the action plan formulated for bringing reforms to improve the investment climate:
- iv. Based on the action plan for implementing reforms on 84 regulatory areas to ease the doing business, BIDA, with the assistance of IFC, convened series of meeting to facilitate implementation of reform initiatives during FY 2019-2020 (the detail list of meetings are given in **Annexure 1.**
- v. Many workshops, consultations, and conferences were organized for raising awareness among public and private stakeholders during FY 2019-2020 to achieve the reform targets mentioned in the action plan. Detail list of such events is attached in **Annexure-2**.
- vi. Several notable reforms (a total of 54) have been executed and reported to World Bank on April, 2020. The detail list of reforms accomplished is presented in the **Annexure 3.**

#### 2.3: One Stop Service

The One Stop Service (OSS) is an online facilitation mechanism that brings relevant government agencies together to provide efficient and transparent services to domestic and foreign investors. Investors, both local and foreign, can obtain necessary licenses and permits required for investment in the country through this automated, paperless, and cashless system. As the prerequisite of the OSS Act, 2018, the "One Stop Service (Bangladesh Investment Development Authority) Rules, 2020" has been published on 10th May 2020. The online OSS system served a total of 11059 recipients during FY 2019-2020. The OSS system started functioning from 24 February 2019. The OSS system provided service for whole year in FY 2019-2020 and the monthly average number of service recipient was 921.

#### Some of the acclaimed initiatives are illustrated below:

- (i) A total of 8 services of 3 departments have been integrated with BIDA online OSS system during FY 2019-2020;
- (ii) An application programming interface (API) is a precondition to create a computing interface for defining interactions between multiple software intermediaries. Memorandum of Understanding (MoU) is required to create API between BIDA and other relevant public service providers. Following MoU's have been signed during FY 2019-2020:

SL	MoU SIGNED WITH	DATE	SERVICE	REMARKS
1	Election Commission Secretariat	28 October 2019	NID Verification	Integrated
2	Security Services Division	15 January 2020	Security Clearance	Integrated
3	Chattogram	15 January 2020	Land Use Clearance	Integrated
	Development		Plan Approval	Integration
	Authority		Special Project Approval	process is ongoing
			Occupancy Certificate	
4	Chief Controller of Import &	15 January 2020	Import Registration Certificate (New)	
	Exports		Import Registration Certificate (Renewal)	
			Export Registration Certificate (New)	
			Export Registration Certificate (Renewal)	
5	Dhaka Electric Supply Company Limited (DESCO)	15 January 2020	New Electricity Connection	
6	Bangladesh Power Development Authority (BPDB)	15 January 2020	New Electricity Connection	

#### 2.4: COVID-19:

#### Continuation, Expansion and Targeted Promotion of Investment

The threat of the highly-contagious corona virus had led to the enforcement of a country-wide lockdown in Bangladesh like in most parts of the world. The lockdown, announced as a general holiday period, began on March 25, 2020.

This unexpected and unprecedented situation cretated a huge barrier in the growth trajectory of the country as a whole and some of the industries and investors found it difficult to survive. However, the government came forward to the rescue of the private sector investors in a bigway. The Honorable Prime Minister Sheikh Hasina announced the stimulus packages for industries and businesses at the very outset of pandemic situation of Covid-19 that stood at BDT 103117 crore, or USD 11.90 billion, which is equivalent to 3.7 percent of the GDP to fight the coronavirus pandemic and protect people amid the crisis.

As the country's apex investment promotion agency, BIDA works closely with the private sector to facilitate investment needs. After COVID-19, BIDA began engaging virtually in a series of dialogues with technical support from the International Finance Corporation or IFC. These virtual sessions were held with diverse groups of businesses that were functioning in an unpredictable and fast-evolving environment. The strategy employed by BIDA during these virtual sessions were based on three actions: supporting business, continuation and expansion besides targeted investment promotion.

The policy requirements collected during these sessions were compiled and sent to ministries, departments and agencies for necessary actions. Several of these have been implemented while the remaining are under consideration. (See Annexure 4 & 5 include the complete list of recommendations).

#### ■ 2.5: Bangladesh Investment Handbook: A Guide for Investors

As the first point of contact for investors, BIDA provides information on regulations, incentives and other benefits of doing business in Bangladesh. As part of the overall effort to reach out to potential foreign and domestic investors through various channels, BIDA has taken initiative to publish a document titled "the Bangladesh Investment Handbook: A Guide for Investors". The publication contains latest information on factors strengthening Bangladesh's business climate. It is also a guide for starting and operating businesses in Bangladesh. Besides that, the book contains information on costs, taxation and visa procedures to operate business in Bangladesh. It also provides data-intensive overviews of 7 high-priority sectors and 10 priority industrial sectors among those listed in the Industrial Policy-2016. Digital copies of the book have been made available on BIDA's website and shared with various organizations, including chambers of commerce and Bangladesh missions across the world. The Handbook has been launched by the Hon'ble Prime Minister in the second meeting of Governing Board of BIDA.

#### ■ 2.6: COVID-19 survey on registered investors

BIDA's COVID-19 Survey on registered investors was initiated as part of a systematic monitoring approach to learn the pandemic's impact on the activities, confidence and policy expectations of investors registered with BIDA. The online survey helped to measure the impact on business, to identify any concerns regarding raw materials and finished products, current capacity to disburse salaries and wages, debt assistance, access to stimulus loans, relaxation of regulations, working capital, helpful facilities, the project's continuation and expansion potential. On June 23, the survey link was emailed to the 2,144 projects in the form of an URL. A total 748 respondents attempted the survey during a period of 26 days (18 working days). A publication detailing the findings of the survey will soon be made available.

#### 2.7: Entrepreneurship and Skill Development Project (ESDP)

Bangladesh is moving forward to achieving the developed country status by 2041. Uninterrupted economic growth needs increased number of entrepreneurs for expanding private investment. Public and private sectors of Bangladesh cannot generate employment for the work force entering the job market every year. BIDA has designed a project for engaging these unemployed youths in productive activity. This project will train aspiring youths to become entrepreneurs. The two-year project titled "Entrepreneurship & Skill Development Project (ESDP)" with a cost of TK. 49.90 crore was launched in June 2019 to create 24,000 entrepreneurs in 64 districts of Bangladesh.

#### 2.7.1. Project Activities during 2019-20 period:

There are some tremendous achievements of this project so far and these are:

- i. 14,050 people across the country completed their training on this project.
- ii. 2,247 have already started their businesses reflecting over 14 percent of ESDP trainees engaged in particular business. However, the success rate of ESDP training is encouraging and can cover a large portion of the Bangladeshi population who are skill untapped and entrepreneurially potential.
- iii. Total investment by these entrepreneurs is taka 512 crores.
- iv. Total employment created by these entrepreneurs is about 15,608.

#### 2.7.2. Online Training Program:

ESDP is a capacity enhancement training-based project for unemployed youths. Online training programs took place in the Covid-19 period. Honorable Private Sector Industry and Investment Adviser to the Honorable Prime Minister, Mr. Salman Fazlur Rahman, MP inaugurated online training as chief guest on 13 June 2020. This site is now being used for assisting entrepreneurs with investment-related information round the clock (24x7), and design digital contents equipped with necessary investment-related details.

#### 2.7.3. Work with A2i: Delivering essentials and integration with backward, forward linkages

ESDP training coordinators and entrepreneurs joined the program on serving essential products the doorstep of a locked-down area. This program as an emergency response was jointly arranged by BIDA, A2i, and other government and non-government organizations. People from the locked-down area can order essential products through 333. Entrepreneurs and volunteers from ESDP delivered those products. More than 2500 ESDP entrepreneurs and volunteers served all over the country in the Covid-19 situation. By these services, people could easily get products from home, and at the same time, entrepreneurs continued their business. This helped the young and new entrepreneurs for continuing their economic activities. This initiative connected buyers and suppliers and established a linkage between the forward and the backward industry.

#### 2.7.4. Distribution of Mask:

ESDP launched a free mask distribution campaign in a limited scale all over the country to combat Covid-19. On 19 March 2020, Executive Chairman of BIDA Mr. Md. Sirazul Islam inaugurated the program of free mask distribution campaign at BIDA conference room in presence of electronic and print media. Entrepreneurs from ESDP and their partners from the RMG sector these masks. These masks were sent to 64 districts and distributed through the district administration. Besides, masks from ESDP also were distributed to the Prime Minister's Office, BIDA, Dhaka Reporter's Unity, Hemonta Paribar of Dhaka University.

#### 2.8: Investment promotion at grassroots level

To promote investment at the grassroots level on the recommendation of BIDA, Cabinet Division formed three field level committees on 25 April 2019. These Committees are

- i. Divisional Investment and Business Development Assistance Committee
- ii. District Investment and Business Development Assistance Committee
- iii. Upazila Investment and Business Development Assistance Committee

These Committees are headed by Divisional Commissioner, Deputy Commissioner and Upazilla Nirbahi Officer respectively. Government Officials, Heads of different business chambers, representatives of Local Government institutions, financial institutions and print and electronic media are members of these committees.

These committees work to promote investment at grassroots level by circulating government initiatives for upgrading investment and business environment, identify hurdles of investment, analyze existing laws, rules and policies for necessary amendments and report to Government accordingly.

#### 2.9: Investment Aftercare

Registering an investment project is just the beginning of a long-lasting relationship between investors and Bangladesh Investment Development Authority (BIDA). Once project registration is completed, BIDA provides assistance succeeding business project as and when the business needs aftercare nursing.

The investment aftercare unit has recently started its activities and formulated a concept paper. According to the concept paper, the unit started in activities to providing aftercare services to FDI companies.

At present investment aftercare unit is engaged in activities related to providing aftercare services accordingly. If any Industry/Branch/Liaison/Representative office face any hindrance in accessing the services from service providing organizations, BIDA collaborates and assist in getting the service the connect organization through addressing the issue as quick as possible. BIDA moves forward with the investor's problem to service organization, even to apex authority for resolving the problem as well as facilitation of investment services to the investors.

#### The following table shows the Aftercare services in brief:

Sl No	Related Service Providers	No of Services
01	City Corporation/ Union Parishad / Municipality	01
02	Office of the Registrar of Joint Stock Companies and Firms	09
03	Directorate of Registration & Sub Registry Office	02
04	Concerned Upazilla Land Office	01
05	Embassies of Bangladesh, Ministry of Foreign Affairs	01
06	Department of Immigration and Passports	04
07	Security Services Division, Ministry of Home Affairs	05
08	Special Branch (SB)	02
09	NSI	01
10	Office of the Chief Controller of Imports and Exports	03
11	Deputy Commissioner's Office/Ministry of Land	01
12	Department of the Environment	08
13	Capital Development Authority, Chittagong Development	05
	Authority, City Corporation, Municipality, Union Parishad	
14	Department of Power and its distribution companies.	05
15	Gas Distribution Companies under the Department of Energy	01
	and Mineral Resources	

16	WASA, city corporations and municipalities of the respective	01
	regions	
17	Bangladesh Telecommunication Company Limited	01
18	Department of Fire Service and Civil Defense	03
19	Department of Explosives	02
20	Department of Factory and Establishment Inspection	03
21	Chief Boiler Inspector's office	04
22	National Board of Revenue	07
23	Export Promotion Bureau, Chamber of Commerce	01
24	BGMEA	01
25	Bangladesh Standards and Testing Institution, Ministry of	01
	Industries	
26	Bangladesh Bank	05

#### 2.10: Economic/Industrial Corridor Development

Economic corridors are integrated networks of infrastructure within a geographical area designed to stimulate economic development. They, developed within a country or between countries, not only connect different economic agents in particular geographic area as and countries through transportation, but also strengthens infrastructure construction by establishing industrial clusters, thereby attracting investment and developing regional economy.

Bangladesh Investment Development Authority (BIDA) and Asian Development Bank (ADB) have been collaborating for the development of Economic Corridor of Bangladesh as per mandate of BIDA Act, 2016. Recently, a study on 'Northeast Bangladesh Economic Corridor (NEBEC)" is conducted by ADB. A consultation workshop on 'Northeast Bangladesh Economic Corridor and Stakeholder consultation Study" was held on 8 September 2019 in the Pan Pacific Sonargaon Hotel, Dhaka. The Hon'ble Planning Minister Mr. M A Mannan, MP and Hon'ble Prime Minister's Adviser on Private Sector Industries and Investment, Mr. Salman F Rahman, MP were present in the workshop. Principal Coordinator of SDG affairs at the Prime Minister's Office Mr. Md. Abul Kalam Azad, ADB Country Director Mr. Manmohan Prakash, Senior Economist (South Asia Department) Mr. Soon Chan Hong, and Executive Chairman of BIDA Mr. Md. Sirazul Islam, Secretaries and high officials of different ministries, representatives of Chamber of Commerce, investors, business leaders and stakeholders were present in this workshop. Till June 30, 2020 the study is not completed but is ongoing.

#### ■ 2.11: Use of surplus lands of state-owned enterprises (SOEs) ■

Section 8(13) of the Bangladesh Investment Development Authority Act, 2016 confers some duties on the authority to use the unused land of State-Owned Enterprises (SOEs) or commercial establishments for more beneficial economic activities. Section 23, 24, 25, 26 and 27 of BIDA Act, 2016 describe the

procedure for these activities. As a prerequisite of the Act, a draft policy for using such assets was approved in the first meeting of the Governing Board held on 09 November 2016. As per the directive of the first Governing Board Meeting, the draft policy was shared with all concerned ministries, departments and offices. Accordingly, the draft policy has been finalized after consultation with all stakeholders and is ready to be placed before the next Governing Board meeting for approval.

#### 2.12: Strategic Investment

Strategic Investment is a newly created unit under the new organogram of BIDA. In order to formalize the operation of recently created unit a draft of concept paper has been prepared on Strategic Investment. The paper is circulated among all Investment Promotion Agencies of Bangladesh such as BEZA, BEPZA, PPPA, HTPA etc. as well as the trade bodies to collect their opinion and recommendations. On receiving feedback of these organizations, the concept paper has been further improved. Subsequently, a consultation paper has been prepared by JICA. To finalize the concept paper on Strategic Investment, relevant meetings and workshops will be held very soon.

#### **2.13: Training & Capacity Development Activities**

In the field of human resource development, the most fundamental key is training of the officials on the latest strategies, tools and techniques. BIDA organizes the training for its officials through various approaches-bilateral and multilateral partners, govt. agencies and self-sponsored etc. Here is a list of major training programs attended by different levels of BIDA officials from 1 July, 2019 to 30 June, 2020 (Annexure-6). Some BIDA officers have also attended overseas training courses described in Annexure-7 in the same fiscal period.

#### **2.14: BIDA Building Project**

Government has been implementing the project of construction of 12 storied BIDA office building considering the requirements of this organization at Plot # E-6/B, Agargaon, Sher-E-Bangla Nagar, Dhaka-1217.

Honorable Prime Minister Sheikh Hasina laid down foundation stone of the project on 18 June, 2011. The estimated cost of the project was 9834.58 Lac taka which is revised secondly to 19801.86 Lac taka to be met entirely from GoB fund. The building having 34,746 sqm per floor along with other facilities is jointly executed by Bangladesh Investment Development Authority (BIDA) and Public Works Department (PWD) from July 2011 to December, 2020 (extended by 2nd revision and 3rd no cost time extension). The implementation progress of the project is shown in **Table-4**:

**TABLE-4: Implementation Progress of Project** 

PROJECT COST (IN LAC)	PHYSICAL	FINANCIAL	TOTAL
19801.86	55 %	9647.96 lac (48.72%)	9647.96 lac (48.72%)

SOURCE: PROJECT OFFICE, BIDA

# CHAPTER 3

**INVESTMENT SCENARIO** 



#### INVESTMENT SCENARIO

# 3.1 Local, Joint Venture and 100% Foreign Investment Projects in Bangladesh

Section 14 & 15 of Bangladesh Investment Development Authority Act, 2016 (Act 36 of 2016) has vested the authority to register all investment proposals following the specific procedure. So, registration of industrial project with BIDA is a legal obligation for both local and overseas investors interested to invest in Bangladesh. According to the act, once industrial project is registered with BIDA, investor gets the opportunity to enjoy all business related services as per law and regulations at the stage of project implementation and commercial operations. The authority provides services to all private sector industries except those established within the jurisdiction of Bangladesh Economic Zones Authority (BEZA), Bangladesh Export Processing Zones Authority (BEPZA), Hi-Tech Park Authority or Bangladesh Small and Cottage Industries Corporation (BSCIC).

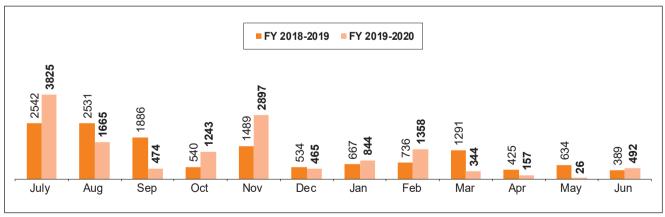
The Authority has registered 905 projects with a total proposed investment of US\$ 13788.497 million in FY 2019-2020.

The number of projects registered in FY 2019-2020 is less by 725 projects than that of registered projects in FY 2009-10 but the amount of proposed investment of 2019-2020 is higher by US\$ 8967.497 than that of proposed investment in FY 2009-2010 (Annexure-8).

#### 3.2 Month-wise comparison of investment

The following graph presents the month-wise comparison of investment during FY 2018-2019 and FY 2019-2020 (**Figure-2**). It appears that investment inflow has been greater in the months of July, August and November of the both financial years, no particular reasons for this trend could be identified except FY 2019-2020. In FY 2019-2020 from March–June, affect of Covid-19 is the major cause to decline in the proposed investment in Bangladesh.

FIGURE-2: Monthly Distribution of Investment (In Million US\$)

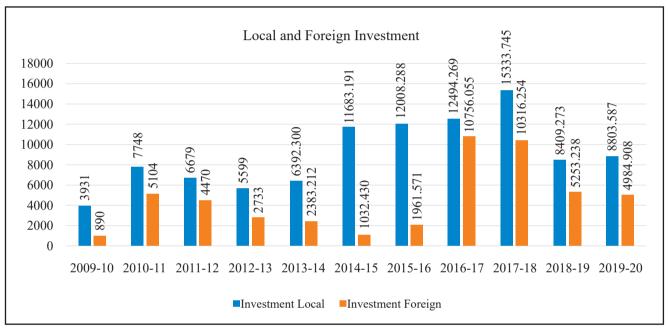


SOURCE: POLICY ADVOCACY & PLANNING, BIDA

#### ■ 3.3 Comparative Analysis of Local and Foreign Investment

It has been observed that the local entrepreneurs have been the majority in registering investment projects than the foreign funded projects in the private sector investment over the last decade. The total investment registrations (local and foreign) were almost similar in FY 2018-2019 and FY 2019-2020 whereas highest growth was achieved in FY 2017-2018 to US\$ 25650 million. A year wise comparison of local and foreign investment is presented in **Figure-3**.

FIGURE-3: Comparison of Investment Projects from FY 2009-2010 To FY 2019-2020 (Million US\$)



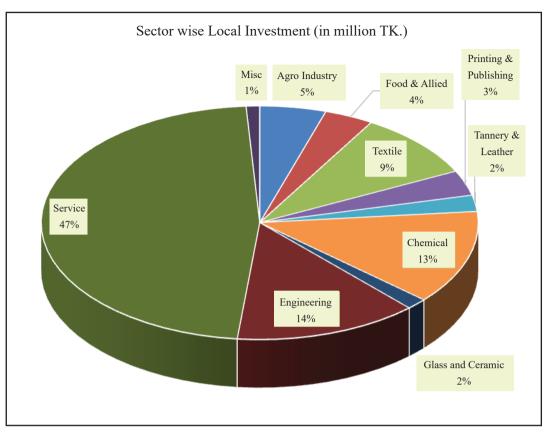
SOURCE: POLICY ADVOCACY & PLANNING, BIDA

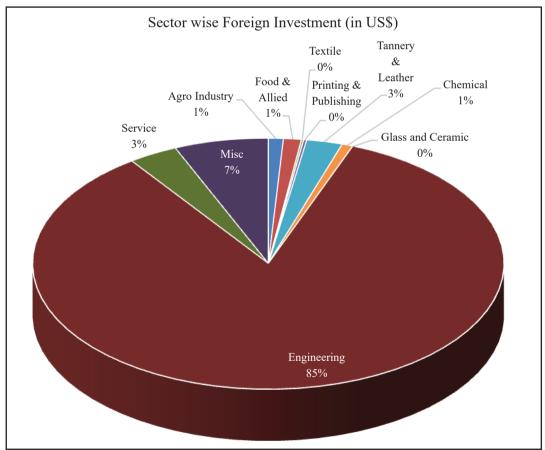
#### ■ 3.4 Sector-Wise Distribution of Investment

In the FY 2019-2020 local investors committed the largest amount in service sector projects (47%) followed by service and engineering projects. Foreign investors and joint collaborators were chiefly engaged in engineering sectors (85%). The rest 15% are diversely distributed without any specific leading sector. This trend might indicate an increasing interest of the foreign investors in the industrialization of Bangladesh. An illustration of the sector wise distribution (in terms of nominal project value) of projects registered with BIDA is produced in **Figure-4**.

#### FIGURE-4: Sector-Wise Distribution of Investment

Sector wise distributions of proposed investment in local & foreign sources are given below:





SOURCE: POLICY ADVOCACY & PLANNING, BIDA

#### ■ 3.5 Sources of Proposed Foreign Investment Projects

Bangladesh has proved to be a resilient and attractive investment destination even in time of a severe global economic downturn. Progressively new horizons of investment are emerging for foreign investors in Bangladesh. As a result, new 100% foreign and joint venture projects registered with BIDA in FY 2019-2020 received investments from 27 countries of different regions of the world. The source-wise distribution of registered 100% foreign and joint venture projects in BIDA during FY 2019-2020 are presented in **Figure-5.** (Annexure-9).

Proposed Investment (US\$ million) 1934.413 2500 2000 1500 1000 500 0 Nepal Spain Turkey Ireland England Hong kong Mauritius Singapore France Australia Netherlands Malaysia Taiwan Denmark Republic of Korea South Africa Sri Lanka South Korea Germany

FIGURE 5: Sources of 100% Foreign & Joint Venture Projects in FY 2019-20

SOURCE: POLICY ADVOCACY & PLANNING, BIDA

#### ■ 3.6 Top Ten Local & Foreign Investment Projects

In 2019-2020, BIDA registered a total of 905 local and 100% foreign & joint venture investment projects. Among all the projects 739 from local and 166 as 100% foreign & JV are registered with BIDA. The list of top 10 local and 100% foreign & joint venture investments is presented in **Figure-6** & 7 respectively.

Top-10 Local Projects (in million TK.)

45000
40000
35000
25000
25000
15000
0
0
15000
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FIGURE-6: Top-10 Local Projects in FY 2019-2020

SOURCE: POLICY ADVOCACY & PLANNING, BIDA

United Chattogram Power Ltd. has topped the list of local projects by investing Tk. 42585 million in the real estate industry. Svc Jhilmil Residential Bd Limited. (joint venture) and the Dhaka Bypass Expressway Development Company Ltd. (100% foreign) seized the topmost positions in the list in foreign category.

TOP-10 JV/100% FOREIGN PROJECTS (in million TK.)

120000
100000
80000
40000
20000
0

Charling Dreign Dreign

FIGURE-7: Top-10 100% Foreign & JV Projects Registered with BIDA in FY 2019-2020

SOURCE: POLICY ADVOCACY & PLANNING, BIDA

#### ■ 3.7 Commercial offices:

BIDA has given permission 385 foreign companies to open commercial offices in Bangladesh from 37 countries around the world during FY 2019-2020. A list of country wise Commercial Offices given permission in FY 2019-2020 has been shown in the following table:

SL No	Country	New Branch Office	Extension Branch Office	New Liaison Office	Extension Liaison Office	New Representative Office	Extension Representative Office	Total
1	Australia	1	0	0	1	0	0	2
2	Belgium	1	1	1	0	0	0	3
3	Bhutan	0	0	0	1	0	0	1
4	Canada	0	1	0	0	0	0	1
5	China	22	6	3	10	1	0	42
6	Democratic People's Republic of Korea	0	1	0	0	0	0	1
7	Denmark	0	0	1	1	0	0	2

8	France	1	2	0	2	0	0	5
9	Germany	0	2	1	3	0	0	6
10	Hong Kong	0	3	8	56	1	1	69
11	India	10	20	3	17	1	2	53
12	Italy	1	1	1	2	0	0	5
13	Japan	4	5	2	13	0	1	25
14	Malaysia	0	2	1	1	0	1	5
15	Mauritius	0	0	0	1	0	0	1
16	Netherlands	1	4	1	1	0	1	8
17	Norway	0	0	0	1	0	0	1
18	Oman	1	1	0	0	0	0	2
19	Pakistan	0	2	1	3	0	0	6
20	Poland	0	0	0	1	0	0	1
21	Republic of	2	9	0	4	0	0	15
	Korea							
22	Russia	2	2	0	0	0	0	4
23	Singapore	6	6	4	14	0	0	30
24	Spain	0	2	1	2	0	0	5
25	Sri Lanka	2	3	1	2	0	0	8
26	Swaziland	0	0	0	1	0	0	1
27	Sweden	0	1	0	2	0	0	3
28	Scotland	0	0	0	1	0	0	1
29	Sierra Leone	0	0	1	0	0	0	1
30	Switzerland	0	1	0	1	0	1	3
31	Taiwan, Province of China	0	1	0	1	0	0	2
32	Thailand	1	5	0	2	0	0	8
33	Turkey	2	3	1	1	0	0	7
34	United Arab Emirates	0	2	2	9	0	0	13
35	United Kingdom	0	6	4	8	0	0	18
36	United States Of America	5	5	3	13	0	0	26
37	Virgin Islands, British	0	0	0	1	0	0	1
	Total =	62	97	40	176	3	7	385

#### **Work Permit (According to nationality):**

Work Permit issued against the foreign nationals working in Bangladesh to work in the industrial projects registered with BIDA, commercial offices and other organizations in FY 2019-2020. Country wise information is given in the following table.

#### (01-July-2019 to 30-June-2020)

No	Country	Work Permit New	Work Permit Extension	Total
1	Afghanistan	1	0	1
2	Armenia	1	0	1
3	Australia	9	12	21
4	Austria	1	0	1
5	Algeria	0	2	2
6	Belarus	117	190	307
7	Belgium	5	3	8
8	Bhutan	2	0	2
9	Bulgeria	1	0	1
10	Bosnian	0	2	2
11	Brazil	0	1	1
12	Cameroon	1	1	2
13	Colombia	1	1	2
14	Canada	15	28	43
15	Chad	1	0	1
16	Chile	1	0	1
17	China	260	150	410
18	Denmark	5	4	9
19	Croatia	0	2	2
21	Egypt	5	2	7
22	Ethiopia	1	0	1
23	France	16	12	28
24	Georgia	2	1	3
25	Germany	17	10	27
26	Ghana	4	1	5
27	Greece	0	2	2

28	Honduras	0	1	1
29	Hong Kong	1	1	2
30	Hungary	1	0	1
31	India	474	695	1169
32	Indonesia	5	5	10
33	Iran, Islamic Republic Of	1	2	3
34	Ireland	1	3	4
35	Italy	12	10	22
36	Japan	62	60	122
37	Kazakhstan	29	2	31
38	Kenya	5	6	11
39	Kuwait	1	1	2
40	Kyrgyzstan	6	2	8
42	Lebanon	2	0	2
43	Macedonia, The Former Yugoslav Republic Of	0	1	1
44	Malaysia	26	20	46
45	Mauritius	18	10	28
46	Moldova, Republic Of	2	1	3
47	Mexico	4	0	4
48	Morocco	1	1	2
49	Nepal	2	4	6
50	Nigeria	2	0	2
51	Netherlands	23	15	38
52	New Zealand	2	1	3
53	Pakistan	8	30	38
54	Philippines	40	105	145
55	Poland	6	3	9
56	Panamanian	1	0	1
57	Republic Of Korea	90	70	160
58	Romania	5	4	9
59	Russia	569	575	1144
60	Senegal	1	0	1

61	Serbia And Montenegro	1	3	4
62	Singapore	2	6	8
63	South Africa	1	4	5
64	Spain	3	5	8
65	Sri Lanka	75	118	193
66	Sweden	2	6	8
67	Switzerland	0	1	1
68	Taiwan, Province Of China	3	3	6
69	Tajikistan	0	1	1
70	Thailand	97	310	407
71	Turkey	22	9	31
72	Turkmenistan	0	2	2
73	Uganda	1	0	1
74	Ukraine	106	33	139
75	United Arab Emirates	1	1	2
76	United Kingdom	34	42	76
77	United States Of America	40	46	86
78	Uzbekistan	1	1	2
79	Viet Nam	7	11	18
80	Yemen	0	1	1
_	TOTAL =	2262	2655	4917

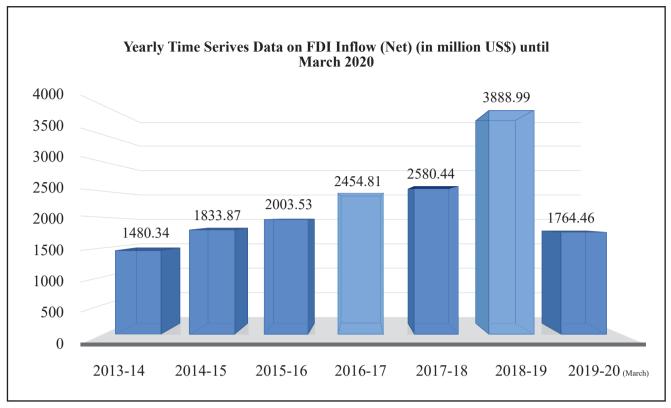
SOURCE: R & I Commercial & Industrial Branch, BIDA

# 3.8 Foreign Direct Investment (FDI) Scenario in FY 2019-2020 up to March'2020

#### 3.8.1 FDI inflow in Bangladesh

According to Industrial Policy, 2016, Bangladesh welcomes foreign private investment in all areas of the economy except for the 04 restricted sectors exclusively reserved for govt. for strategic reason and no cap is placed on the amount of the investment. Foreign investors are eligible to take advantage of a wide range of generous tax concessions and other fiscal incentives and facilities. Foreign Direct Investment (FDI) regime in Bangladesh is the most liberal among the South Asian countries. The FDI in Bangladesh is increasing gradually. During FY 2019-2020 from July'19 to March'20 the FDI inflow stood at US\$ 1764.46 million (See Figure-8).

FIGURE-8: Recent Trend in Actual FDI Inflow in Bangladesh in FY 2019-2020:

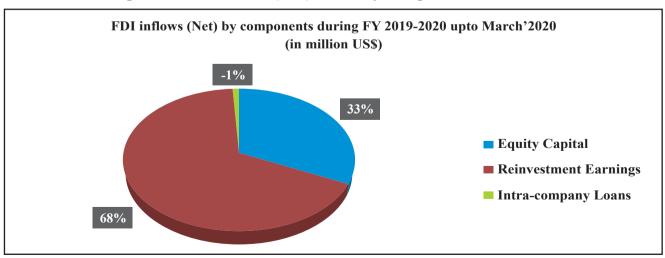


SOURCE: STATISTICS DEPARTMENT, BANGLADESH BANK

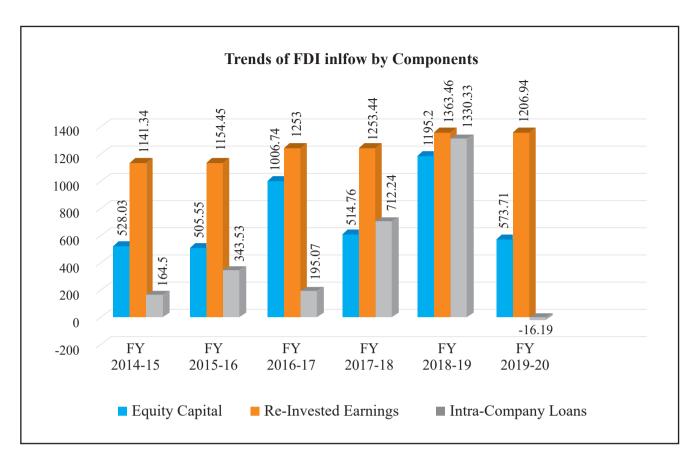
#### 3.8.2. FDI Inflow by Components

FDI inflow is comprised of three components. These are equity capital, reinvested earnings, and intra-company loans. The recent trend shows that the reinvested earnings are increasing, which signify that the investors are retaining profit in Bangladesh. The pie chart below shows that reinvested earning comprises 68% of the total investment inflow (See Figure-9).

FIGURE-9: Foreign Direct Investment (FDI) Inflow by Component



SOURCE: STATISTICS DEPARTMENT, BANGLADESH BANK

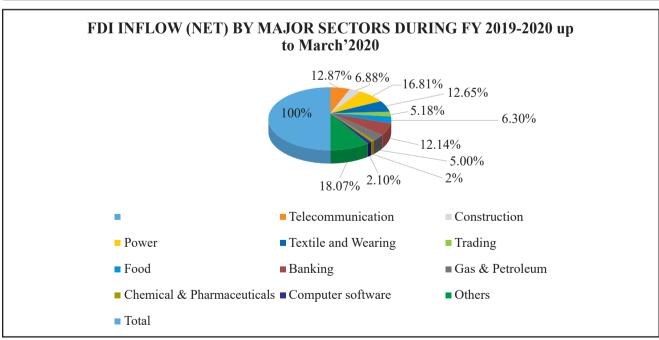


#### 3.8.3 FDI Inflow (Net) by Major Sectors

The sector analysis made in **Table-5** demonstrates that the power sector realized highest investment amounting to US\$ 296.69 million followed by Telecommunication sector (US\$ 227.10 million), Textiles and wearing (US\$ 223.31 million), Banking (US\$ 214.31 million), Construction (US\$ 121.46 million) in the fiscal year 2019-2020 up to March'2020 (See **Annexure-10**).

TABLE-5: FDI Inflow (Net) by Major Sectors during FY 2019-2020 up to March'2020

SECTORS	AMOU	NT IN MILI	LION US\$		IN 0/
SECTORS	Jul-Sep	Oct-Dec	Jan-Mar	Total	IN %
Telecommunication	75.63	70.23	81.24	227.10	12.87%
Construction	38.13	5.22	78.11	121.46	6.88%
Power	82.44	147.11	67.14	296.69	16.81%
Textile and Wearing	70.05	98.21	55.05	223.31	12.65%
Trading	24.34	20.46	46.62	91.42	5.18%
Food	40.38	24.93	45.80	111.11	6.30%
Banking	19.55	154.44	40.32	214.31	12.14%
Gas & Petroleum	31.59	30.78	25.79	88.16	5.0%
Chemical & Pharmaceuticals	8.44	16.59	10.41	35.44	2%
Computer software	5.97	11.21	19.94	37.12	2.10%
Others	61.06	146.13	111.75	318.94	18.07%
TOTAL	462.20	72.09	582.17	1764.46	100%

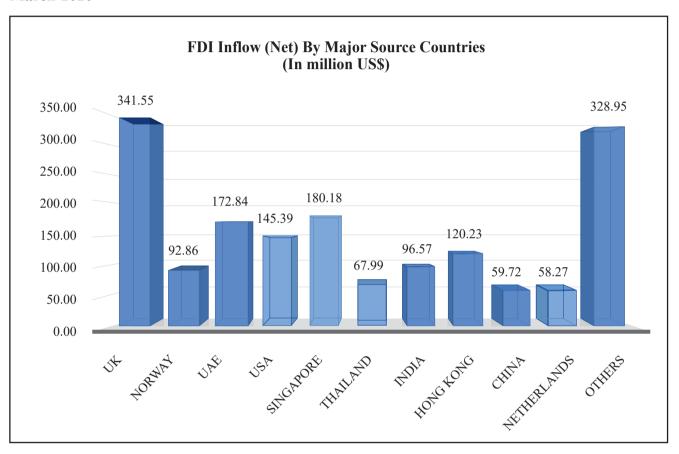


SOURCE: STATISTICS DEPARTMENT, BANGLADESH BANK

#### 3.8.4 FDI Inflow (Net) by Major Countries

FDI inflow (net) by major countries has made remarkable attention to concerned policy makers in promoting investment. UK made the highest of net investment amount to US\$ 341.55 million in Bangladesh during July 2019 to March 2020 followed by Norway US\$ 192.86 million, Singapore US\$ 180.18 million, UAE US\$ 172.82 million and USA US\$ 145.39 million (**Figure-10** and **Annexure-10**).

FIGURE-10: FDI Inflow (Net) by Major Source Countries during FY 2019-2020 up to March'2020

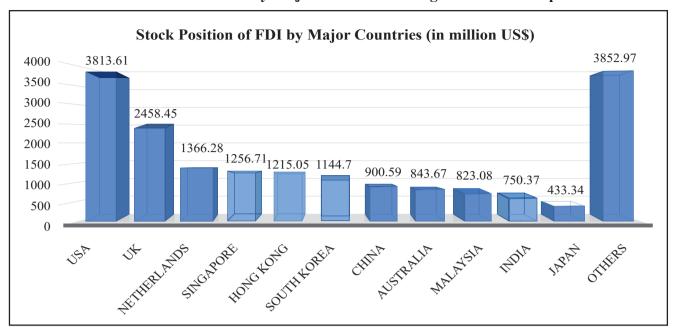


SOURCE: STATISTICS DEPARTMENT, BANGLADESH BANK

#### 3.8.5 Stock Position of FDI by Major Countries

The FDI stock signifies the amount of foreign investment which is retained in the economy on a certain date. The increasing trend of FDI stock exhibits that investors' confidence in Bangladesh are reinforcing.

FIGURE-11: Stock Position of FDI by Major Countries during FY 2019-2020 up to March'2020



SOURCE: STATISTICS DEPARTMENT, BANGLADESH BANK

# ■ 3.9 Employment Generation

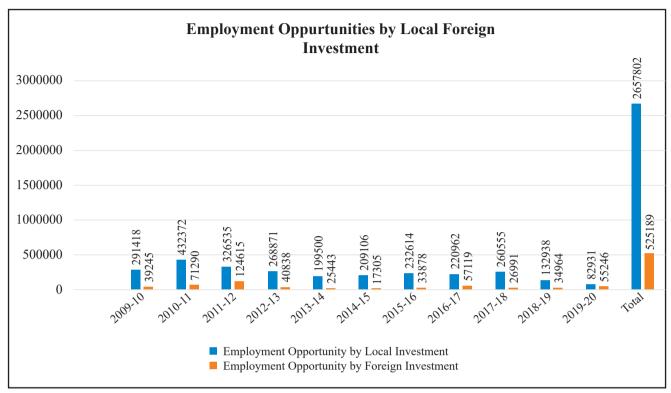
Investment creates employment opportunities in the economy. It has been observed that local and 100% foreign & JV investment generated substantial employment opportunities. A total of 31,82,991 employment opportunities has been created during FY 2009-2010 to FY 2019-2020. Proposed employment opportunities for 1,38,177 workforce is created during FY 2019-2020 shown in **Table-6**.

TABLE-6: Employment Generation Opportunity during 2009-2010 to 2019-2020

FY	Local (Million US\$)	Employment Opportunity by Local Investment	Foreign (Million US\$)	Employment Opportunity by Foreign Investment
2009-10	3931	291418	890	39245
2010-11	7748	432372	5104	71290
2011-12	6679	326535	4470	124615
2012-13	5599	268871	2733	40838
2013-14	6392.3	199500	2383.212	25443
2014-15	11683.191	209106	1032.43	17305
2015-16	12008.288	232614	1961.571	33878
2016-17	12494.269	220962	10756.055	57119
2017-18	15333.745	260555	10316.254	26991
2018-19	8409.273	132938	5025.441	34964
2019-20	8803.587	82931	4984.908	55246
TOTAL	99080.661	2657802	49884.584	525189

SOURCE: FOREIGN AND LOCAL INVESTMENT PROMOTION, BIDA

FIGURE-12: Employment Opportunities by Local and Foreign Investment During 2009-2010 to 2019-2020



SOURCE: FOREIGN AND LOCAL INVESTMENT PROMOTIONWING, BIDA

# **CHAPTER 4**

# DELIVERY OF SERVICES FOR INVESTMENT PROMOTION & FACILITATION



# **Delivery of Services for Investment Promotion and Facilitation**

#### 4.1 Provision of Services to Investors

BIDA provides a number of investment promotion and facilitation services to investors in four categories, namely:

- a) Counseling
- b) Pre and post implement facilitation
- c) Pre and post implement services
- d) After care

## ■ 4.2 Pre and Post Implementation Facilitation

The Authority provides facilitation services to local and foreign investors as per the need of the investors according to law & regulations. Following are some of the services:

#### 4.2.1 Special Welcome Service for Foreign Investors

At present, BIDA maintains a welcome desk for inbound foreign investors at Hazrat Shahjalal International Airport in Dhaka. Officials are assigned at the desk to assist prospective investors in obtaining necessary immigration clearance, Visa on Arrival (VOA), Landing Permit (LP), hotel accommodation and other necessary services. They also provide courtesy services and immediate investment advices with publication materials on Bangladesh's investment climate and opportunities. Such services were provided to 143 investors during FY 2019-2020. A lounge named Chameli-BIDA was established during FY 2019-2020 to refurbish BIDA's welcome desk to extend the delivery of more services as well as to create a comfortable atmosphere for potential business delegates, Commercially Important Persons (CIP), investment delegations etc. from home and abroad at the airport.

#### 4.2.2 Visa Recommendation

BIDA provides visa recommendations to potential and existing investors and employees for travelling to Bangladesh as their investment destination. The number of visa recommendations made in FY 2019-2020 is shown in **Table-7**.

**TABLE-7: Visa Recommendations** 

SL	TYPES OF SERVICES	UNIT	NUMBER OF SERVICES IN FY 2019-2020
1	Visa on Arrival/Landing Permit Recommendation	No.	73
2	Visa Recommendation (E/E1/PI)	No.	5799

SOURCE: LOCAL AND FOREIGN INVESTMENT Registration & Incentives, BIDA

## ■ 4.3 Pre and Post Implementation Services

BIDA extends various services to investors. The natures of these services are described in the following sections:

#### 4.3.1 Services extended to Local, 100% Foreign & Joint Venture and Industries

Local and foreign investors received various services from BIDA during the FY 2019-2020. The number of services is shown in **Table-8**:

TABLE-8: Services extended to Local, 100% Foreign & Joint Venture, Investors

SL	TYPES OF SERVICE	UNIT	NUMBER OF SERVICES IN FY 2019-2020
1	Project Registration	Number	905
2	Remittance Approval	Number of Cases	249
		Amount Million Tk.	7578.530
3	Approval of Loan from Foreign sources	Number of Cases	45
		Amount Million US\$	1691.412
4	IRC Recommendation	Number	1287
5	Import Permits	Number	121
6	Capital Machinery Clearance	Number	161

<sup>•</sup> Apart from the above, Work permit & its extension, Permission to open foreign commercial offices etc. services are offered by BIDA to investors

 $SOURCE: LOCAL\ AND\ FOREIGN\ INVESTMENT\ PROMOTION\ WINGS,\ BIDA$ 

#### 4.3.2 Services Provided to Foreign Commercial Offices

Foreign companies can set up commercial offices in the form of representative office, liaison office and branch office to enter the market, create linkages and explore future investment opportunities in Bangladesh. Guidelines-2011 defines the procedures of approval and permission process to establish these offices. Many foreign public and private agencies have been implementing large projects in association with the foreign agencies. These projects offices also require permissions from BIDA for setting up commercial offices in Bangladesh for implementing the projects. In FY 2019-2020, the Inter-Ministerial Committee has permitted to establish 105 new branch, liaison and representative offices and has extended permission for 280 such existing offices originated from 37 countries located in various regions of the world, as shown in **Annexure-11**.

#### 4.3.3 Approval of Work Permits

Skilled foreign workers are allowed to work in Bangladesh. It involves the transfer of high-value skills from the expatriates to the local workforce. Foreign workers are mostly employed in the mid- and senior-level management positions in foreign industries, local industries and/or commercial offices. The earlier mentioned Inter-Ministerial committee also approves work permit for foreign workers. During FY 2019-2020 foreign nationals from 95 countries were awarded work permits with breakup of new work permits of 4262 foreigners and extensions for 5698 work permits.

#### 4.3.4 Facilitations for Foreign Industrial Enterprises

BIDA provides approval for outward remittance of technical assistance fee, technical know-how fee, royalty fee and franchising fee. Another committee, chaired by the Governor of the Bangladesh Bank provides necessary approval for obtaining foreign loan. The number of such services provided during FY 2019-2020 is presented in **Table-9**.

TABLE-9: SERVICES EXTENDED TO JOINT AND 100% FOREIGN INVESTORS

SL	TYPES OF SERVICE	UNIT	NUMBER OF SERVICES IN FY 2019-2020
1	Remittance Approval	Number of Cases	249
		Amount Million Tk.	7578.530
2	Foreign Loan Approval	Number of Cases	46
		Amount Million US\$	2527.38

SOURCE: FOREIGN INVESTMENT PROMOTION, BIDA

# ■ 4.4. Investment Promotion Activities

BIDA usually organizes following two types of promotional activities for attracting investment from both domestics and overseas sources:

- a) Investment Promotional Activities in Bangladesh
- b) Investment Promotional Activities in overseas

#### 4.4.1. Investment Promotional Activities in Bangladesh

To promote investment in the country, BIDA organized and participated in many events. Among those here is a list of different activities of Executive Chairman of BIDA during 2019-2020 given below:

DATE	TOPICS AND ACTIVITIES	VENUE
02.07.2019, Tuesday	Meeting with UAE Delegation.	BIDA Office
03.07.2019Wednesday	Meeting with Mrs. Rabab Fatima, Ambassador of Bangladesh in Japan.	BIDA Office
11.07.2019 Thursday	Meeting with Maxim Lobachev, Managing Director, United Dhaka Tobacco Company Ltd.	BIDA Office

20.05.2010.3	Meeting with Eddie Zhang, Public Affairs &	DID + 0.00
28.07.2019 Sunday	Communication Department, Huawei.	BIDA Office
01.08.2019Thursday	Meeting with Mr. Michael Foley, Chief Executive Officer, Grameen phone.	BIDA Office
·	Meeting with Mr. Yoshida, YOSHIDA MOTOAKI-DAC.	BIDA Office
04.08.2019 Sunday	04.08.2019 Sunday Meeting with Ms. Wendy Werner, Country Manager, IFC, Bangladesh.	
07.08.2019 Wednesday	Meeting with Mr. Ramparsad K. Bhat, Country Chair, Sanofi Bangladesh Ltd.	BIDA Office
02.09.2019 Monday	Meeting with HE Japanese Ambassador in Bangladesh.	BIDA Office
05.09.2019 Thursday	Meeting with Hon'ble Finance Minister of Bangladesh.	ERD, Sher-E-Bangla Nagar, Dhaka.
12.09.2019	Meeting with Mr. Sameh Shenouda, CEO, Zarou Ltd. & Energy Pac Power Generation Limited.	BIDA Office
Thursday	Meeting with Mr. Alamgir Hossain Morshed, Managing Director and Mr. Ifrad Chowdhury, Executive Director, Standard Chartered Bank.	BIDA Office
19.09.2019 Thursday	Meeting with Mr. Kadar Lele, CEO, Unilever Bangladesh Limited.	BIDA Office
03.10.2019 Thursday	Meeting with HE Mr. Harry Verweij, Ambassador, Embass of the Kingdom of the Netherlands in Bangladesh.	y BIDA Office
06.10.2019 Sunday	Meeting with HE Ambassadors of Norway, Sweden & Denmark in Dhaka.	BIDA Office
10.10.2019 Thursday	Meeting with Mr. Michael Foley, Chief Executive Officer, Grameen Phone Ltd	BIDA Office
21.10.2019 Monday	Meeting with Malaysian-China delegation headed by Malaysian Ex. Army Chief.	BIDA Office
23.10.2019 Wednesday	Meeting with Mr. Jacob Jepsen, Commercial Counselor, Embassy of Denmark in Bangladesh.	BIDA Office
24.10.2019 Thursday	Meeting with Hon'ble Minister, Ministry of Industries of Bangladesh.	Meeting with Hon'ble Minister, Ministry of Industries.
	Meeting with Mr. Ershad Hossain, Managing Director & CEO, City Bank Capital Resources Limited.	BIDA Office
31.10.2019	Meeting with H. E. Benoit Prefontaine, High Commissioner of Canda in Bangaldesh along Ms. Corinne Petrisor, Counselor (Commercial Affairs).	BIDA Office
Thursday	Meeting with Hon'ble Minister, Ministry of Commerce of Bangladesh.	Ministry of Commerce, Bangladesh Secretariat, Dhaka
06.11.2019 Wednesday	Courtesy meeting with HE Ambassador of Switzerland in Bangladesh.	BIDA Office
21.11.2019 Thursday	Meeting with Governor, Bangladesh Bank.	Bangladesh Bank
24.11.2019 Sunday	Meeting with Chairman, NBR of Bangladesh.	NBR, Segunbagicha, Dhaka

<b></b>		
0.7.1.00.10.777	Meeting with Mr. Md. Atiqul Islam, Hon'ble Mayor,	Nagar Bhaban,
27.11.2019 Wednesday	Dhaka North City Corporation, Dhaka.	Gulshan Center
		Point, Gulshan-2
05.12.2019Thursday	Meeting with Mr. Tatsuo Sato, Vice President, Mitsubishi	BIDA Office
05.12.2019 Thaisday	Motors Corporation.	Bibit office
18.12.2019 Wednesday	Meeting with Mr. Mehedi Hasan, Consulate of Hong	BIDA Office
10.12.2019 Wednesday	Kong.	Bibit office
24.12.2019 Tuesday	Meeting with HE Golam Moshi, Ambassador, Bangladesh in Saudi Arabia.	BIDA Office
		Ministry of Foreign
09.01.2020	Meeting with H.E. Dr. A. K. Abdul Momen, M.P,	Affairs,
Thursday	Honurable Foreign Minister of Bangladesh.	Segunbagicha,
		Dhaka
22.01.2020	Meeting with Hounorable Minister, Housing & Public	Hon'ble Minister's
	Works, in presence of Hounorable Investment Adviser on	Office, Bangladesh
Wednesday	Ease of Doing Business.	Secretariat, Dhaka
29.01.2020	Meeting with Professor Xiaolan Fu, Director, Technology	BIDA Office
Wednesday	& Management Development and University of Oxford.	BIDA UIIIce
	Meeting with resident diplomatic representative of	DIDA Office
03.02.2020	AKDN (Aga Khan Development Network).	BIDA Office
Monday	Meeting with H.E. High Commissioner, Brunei in	DIDA Office
	Bangaldesh.	BIDA Office
11 02 2020 T1	Meeting with Hon'ble Prime Minister Sheikh Hasina	N-4:1 D1:4
11.02.2020 Tuesday	Govt. of Bangladesh.	National Parliament.
	Meeting with Mr. Ahsan Khan Chowdhury, MD,	DIDA Office
17.02.2020	PRAN-RFL Group	BIDA Office
Monday	Meeting with Mr. Abdul Matlub Ahmed, Chairman,	DID A OCC
-	Nitol-Niloy Group.	BIDA Office
05.03.2020 Thursday	Meeting with Dr. Rubana Haque, President, BGMEA.	BIDA Office
11-03-2020	Meeting with HE Ambassador, Embassy Palestinian in	DIDA OCC
Wednesday	Bangladesh.	BIDA Office
	Meeting with HE Ambassador, Royal Thai Embassy in	DID A CCC
12.03.2020 Thursday	Bangladesh.	BIDA Office
16.02.2020.35	Meeting with Commercial Counselor, Danish Embassy in	DID 4 O.CC
16-03-2020 Monday	Bangladesh.	BIDA Office
16-04-2020	Brainstorming Session on Rapid and Recovery Responses	77 337 1
Thursday	of COVID-19 for Small and Medium Enterprises (SMEs)	Zoom Webex
-	FW: Brainstorming Session - Mitigating Measures	
22-04-2020	towards Continuation and Recovery of Commercial	Zoom Webex
Wednesday	Activities during COVID-19	
	Meeting with H. E. Ambassador of Denmark in	77 3.5
21-05.2020	Bangladesh.	Zoom Meeting
Thursday	Video Conference of BIDA & Nordic Chamber of	7 35
•	Commerce and Industry.	Zoom Meeting
04.06.2020	Meeting With Bangladesh-German Chamber of	TT . 1.701 . 0
Thursday	Commerce & Industry (BGCCI)	Virtual Platform
	US Bangladesh Working Group of U.S. Chamber of	
17.06.2020	Commerce and Prime Minister's Office, Bangladesh	***
Wednesday	titled "Bangladesh Forward Avenues for Recovery and	Virtual Platform
<i></i>	Growth".	
L		

#### 4.4.2 Investment Promotional Activities Abroad

BIDA organizes and attends overseas seminars and conferences and heads delegations for attracting investment in various countries. Necessary information and materials are disseminated to potential investors and stakeholders for helping them to make investment decisions in Bangladesh. The Executive Chairman of BIDA has participated in the following events in the FY 2019-2020 (Table-10).

**TABLE-10: Investment Promotional Activities Abroad in 2019-2020 (Updated)** 

SL	MEETING/SEMINAR/ROADSHOW	TIME	COUNTRY	ORGANIZING AGENCY	SOURCE OF FUND
1	"Bangladesh Economic Forum 2019"	15-16 September, 2019	UAE, Dubai	BIDA	BIDA
2	Meeting and Programmes on 'Ring the Bell'.	10-16 November, 2019	UK, London	World Bank Group	IFC
3	Meeting and Programmes on "Ease of Doing Business"	17 November, 2019	Washington DC, USA	World Bank Group	IFC

SOURCE: INVESTMENT ECO SYSTEM WING, BIDA

#### ■ 4.5 Media & Publications ■

BIDA sponsored 8 (eight) local and 2 (two) international advertisements in electronic and print media during FY 2019-2020 to reach the global audience. These initiatives were aimed at promoting Bangladesh as a favorable investment destination for investors. A newsletter is published for disseminating news of activities of the authority related to investment promotion and sevices. During FY 2019-2020, 4 issues of the newsletter were published. Besides, special publications were developed for investors attending the High-Level Dialogue on "Bangladesh Investment Dialogue" arranged by BIDA in London, UK held on November 11, 2019; investment fair by BIDA in Australia Bangladesh Trade Conference 2019, Australia; participation in 13th Asian Financial Forum, Hong Kong and participation in O Made in Bangladesh" at Doha Exhibition & Convention Center, Qatar.

## ■ 4.6 Memorandum of Understandings (MoUs) and Treaties

#### Bilateral & Multilateral MoUs and Treaties on Investment Promotion

Bangladesh signed 36 Double Taxation Treaties (DTTs) as of June 30, 2019. Bangladesh also signed 33 Bilateral Investment Treaties (BITs) to facilitate and protect the investment of signatory countries. Bangladesh is currently negotiating Bilateral Investment Treaties with the South Korea, Japan, Nigeria, Ethiopia, Qatar and Nepal.

Besides the above treaties, Bangladesh signed MoUs with different foreign agencies such as Department of Economic Development, UAE and BIDA for promoting investment and strengthening cooperation; The Korea Trade Investment Promotion Agency (KOTRA) of The Republic of Korea and Bangladesh Investment Development Authority (BIDA) signed a Memorandum of Understanding (MoU) on July 14, 2019. A list of Bilateral MoUs is given in **Table-11**:

TABLE-11: BILATERAL MoUS AND AGREEMENT ON INVESTMENT PROMOTION SIGNED IN FY 2019-2020

SL	DESCRIPTION OF MOU/JWG	DATE OF SIGNATURE	AREA OF COOPERATION
1.	MoU between  (a) The Korea Trade Investment Promotion Agency (Kotra) of The Republic of Korea  And  (b) The Bangladesh Investment Development Authority of the People's Republic of Bangladesh.	14-07-2019	The objective of this Memorandum is to establish a strategic partnership between the Participants to initiate, support, encourage, promote and attract Foreign Direct Investment (FDI) in the People's Republic of Bangladesh (Bangladesh) from the Republic of Korea (Korea) in all approved sectors of the economy.

SOURCE: INVESTMENT ECO SYSTEM WING, BIDA

# ■ 4.7 Counseling |

BIDA helps investors by providing counseling in order to assist them during investment decision making. The investors are guided to choose investment alternatives from a host of potential sectors. Counseling process highlights the regulatory procedures, costs of doing business, investment incentives, specific market access opportunities, comparative and competitive advantages of the sectors etc. In fact, counseling is the first step of direct services provided by BIDA officials to investors for assistance during primary decision-making.

Generally, the counseling is provided at the BIDA offices. The Director (Investment Facilities and Services/One Stop Service) is the focal point for specialized counseling. However, other related desks also provide counseling as and when requested and needed. In addition, counseling is provided through regular emails, letters, faxes, and over the telephone. BIDA frequently extends counseling services to

investors at seminars, workshops, road shows, symposiums and exhibitions, organized both at home and abroad. In FY 2019-2020, as many as 41098 investors received counseling from BIDA officials from 25 seminars, workshops and counseling desks (Annexure-11). The Authority provides all types of information requested by an investor in the initial investment phase.

## ■ 4.8 Monitoring

The Monitoring and Evaluation Compliance Unit of BIDA is responsible to monitor the registered industrial projects in order to realize the project implementation status. The objective of monitoring is to know updated project information on actual investment and employment generation as well as to identify the obstacles faced by the investors during implementation period.

The Monitoring and Evaluation Compliance Units directed to monitor 250 projects within the fiscal year 2019-2020 as per Annual Performance Appraisal (APA) of BIDA. During this period 256 number of projects were monitored and collected data in the prescribe form. In addition, BIDA undertook a special monitoring initiative by the Bangladesh Rover Scout and collected investment data through physical inspection in the projects. The projects monitored by the Bangladesh Rover Scout located in Dhaka district were all local investment projects registered during calendar year 2011-2013 (Table-12).

**Table 12: Project Status** 

Year	Number of Projects	Amount of Investment (mill. BDT)			Employment (Number)		
		Proposed	Actual	Percentage	Proposed	Actual	Percentage
2011	32	20716.88	24633.07	118%	10791	10338	96%
2012	99	33630.59	37874.92	113%	29128	23557	81%
2013	20	6239.52	6161.79	99%	6200	4968	80%
	151	60576.99	68669.78	113%	46119	38863	84%





# **Investment Stories of BIDA**

This chapter attempts to flash back on the success stories of investment in Bangladesh by several investors from few countries as well as some local investors' initiatives. It may encourage existing and potential investors in entrepreneurial attempt from local peoples and also attract foreign investors to invest in desired destination of Bangladesh.

# 5.1 Engineering Dimensions: A pioneering Saudi investor signs 4th MoU and promises to be a big investor

The Bilateral relationship between Bangladesh and KSA has reached a new height over the last few years, especially after the visit of Hon'ble Prime Minister Sheikh Hasina in Saudi Arabia in 2018. The relationship is getting stronger day by day in the field of investment and other prospective industries of the both countries.

The 13th session of Bangladesh-Saudi Arabia Joint Economic Commission (JEC) meeting was held on February 12-13, 2020 during the visit of a 40-member Saudi delegation, led by HE Mahir Abdul Rahman Gassim, Honorable Deputy Minister for Labour and Social Development along with 10 representatives from seven conglomerates such as Saudi Aramco, ACWA Power, Honey and Health, Engineering Dimension, Aljomaih Energy and Water Company, Albwani Water and Power, and Red Sea Gateway Terminal (RSGT). During the visit, the Saudi delegation held one to one discussions with various organizations of the Government of Bangladesh and necessary decisions were taken to promote investment.



13th Joint Commission between Bangladesh and Saudi Arabia was held in the capital's Sher-e-Bangla Nagar on 12-13 February, 2020.

During the meeting, both the delegations exchanged information on the latest social and economic progress and reviewed the outcome of cooperation between the two countries. Saudi investors have assured Bangladesh of investing in various sectors including Power, Energy and Telecommunication in the country. During Joint Commission (JC) meeting, Saudi Deputy Minister of the Ministry of Labour and Social Development Mahir Abdul Rahman Gassim said that KSA is likely to invest \$50 billion in different potential sectors of Bangladesh. This will undoubtedly take the relationship to a new height between the two countries.

The Saudi side has agreed to invest in several projects. A couple of MoUs regarding investment in various sectors including manpower, power, energy and telecommunication will be finalized soon. An MoU has also been signed between Bangladesh Sugar and Food Industries Corporation (BSFIC) and ACWA Power on generating 180 MW Solar power. Another MoU has been signed between Saudi Aramco and Bangladesh Power Development Board in the presence of the Honorable Adviser for Private Sector Industry & Investment to Honorable Prime Minister at Pan Pacific Sonargaon Hotel on 16 October, 2019. Engineering Dimensions, a giant transformer producer in the Kingdom of Saudi Arabia, has already started a joint venture with a Bangladeshi state-owned company.

A proposal for a \$1 billion telecommunications infrastructure project led by Teletalk Bangladesh Limited, a state-run mobile operator, was also discussed with Saudi Arabia's Al-Jomiah Group. The JEC meeting identified a wide range of areas to boost trade and investment between the two countries.

The Bangladesh Investment Development Authority (BIDA) agreed to provide detailed information on new investment opportunities. BIDA assured the Saudi investors of all supports including extending maximum facilities available to foreign investors under the country's Foreign Investment Policy in suitable line of the both parties and may augment investment promotional activities in both countries. The 14th session of the JEC will be held in Riyadh, Saudi Arabia.

# ■ 5.2 Summit received financing during COVID-19

Summit financing for its Gazipur 300 MW power plant and also received awards for Best Deals for its project financing of Summit LNG Terminal and under construction Summit Meghnaghat II Power Ltd (583MW). In addition, it also received biotech related Foreign Direct Investment (FDI) during the COVID crisis at Summit Techno polis.



Summit has closed USD 140 Million (equivalent to BDT 1,190 Crore) as long-term financing from Clifford Capital Pte. Ltd. (Clifford Capital) of Singapore and Sumitomo Mitsui Banking Corporation (SMBC), Japan's second largest bank for Summit Gazipur II Power Limited (300 MW). This is a milestone in Bangladesh's international investment and financing since Summit is the first Independent Power Producer (IPP) to receive financing from international commercial institutions. The financial closure was executed on April 22, 2020 during the continued lockdowns in both Bangladesh and Singapore.





OIL AND GAS DEAL OF THE YEAR



Architectural rendition of Summit Meghnaghat II Power Co Ltd (583 MW) tob be powered GE 9HA gas turbine.



Summit LNG Terminal Co. (Pvt) Limited

Project financing of two subsidiaries of Summit Power International ("SPI") have received 'Oil and Gas Deal of the Year' and 'Power Deal of the Year' awards in the Best Deals in South Asia category at the Asset Triple A Asia Infrastructure Awards 2020. With best deals on projects financing, Summit is able to generate power and supply LNG to Bangladesh at a globally competitive rate.

Summit's deal worth US\$97 million debt financing of Summit LNG Terminal Co Ltd (SLNG) received the 'Oil and Gas Deal of the Year'. Japan's Sumitomo Mitsui Banking Corporation (SMBC) was the mandated lead arranger. It is the first LNG transaction in Bangladesh that was funded on a non-recourse basis solely by an international commercial bank. This was a big step towards the commercial bank ability of private sector infrastructure projects in Bangladesh.

In addition, Summit Meghnaghat II Power Ltd (583MW), currently in its construction phase, won the 'Power Deal of the Year' for securing a US\$350 million dual-tranche term loan facility. Summit Group and GE Capital were sponsors of the deal while Standard Chartered Bank (SCB) and the International Finance Corporation (IFC) were the co-lenders. Swiss SERV was the Export Credit Agency (ECA) structuring and coordinating bank making this deal success. It is the first and largest project financing deal backed by the Swiss ECA in Bangladesh in the Independent Power Producer (IPP) space.

# ■ 5.3 Huawei in Digital Bangladesh Mela-2020

Digital Bangladesh Mela 2020 is the largest exposition aimed at showcasing IT and ITES products and services in Bangladesh, which was inaugurated by the Hon'ble Prime Minister's Information and Communication Technology Affairs Adviser Mr. Sajeeb Ahmed Wazed. This event was held during Jan 16, 2020 - Jan 18, 2020. It was focus on creating more collaborative relationships at national and international level, inviting trade delegations to experience the immense potentials of Bangladeshi ICT industry.



In this three-day digital fair, visitors to the fair experienced the live speed of 5G at Huawei's own pavilion. Moreover, there was an arrangement of amazing Robot show, where the robot played soccer following the command of hand gesture. The arrangements aimed to showcase the advancement of 5G technology in Human-to-Machine or Machine-to-Machine communication.

## ■ 5.4 Walton Hi-Tech Industries Limited (WHIL) ■

Walton Hi-Tech Industries Limited (WHIL) is the first complete manufacturer and innovative Bangladeshi company in Electrical & Electronics (E&E) industry. It is a registered company with Bangladesh Investment Development Authority (BIDA) and BIDA provided counseling and aftercare services to Walton that helped a lot to expand its production operations and business in home and abroad in terms of product diversification, setting manufacturing units and plants, foreign financial facilitation etc. Walton started its business since 1977 and early 2008 WHIL started manufacturing of refrigerator, freezer, air conditioner and compressor. Recently it expanded its operation of production in television, home & electrical appliances on the basis of potential customer's demand. Walton & Marcel have become the most trusted and prestigious brand in the E&E industry in Bangladesh by dint of its strong manufacturing base, quality products, competitive price, extensive market coverage and above all, the prompt after sales services for its clients. As a result, within a very short period of time, both the brands have captured substantial market share and positioned itself as the most dominant performer in the E&E sector in Bangladesh. Product portfolio of WHIL includes refrigerator, freezer, air conditioner, compressor and television.





Bangladesh has emerged as the 15th compressor manufacturing country in the world and 2nd in SAARC region. Presently, due to affordable prices and a rapid expansion of rural electrification, electrical appliances have become most essential household items rather luxurious product. Given the product placement (value for money) and wide spread distribution network, WHIL has quickly grabbed the market, controlling around 70% market shares in the local refrigerator industry as per industry insiders. The underlying factors behind Walton's success are elaborated below:

- ✓ first complete manufacturing and innovative Bangladeshi company;
- ✓ strong and modern R&D facilities;
- strong marketing and distribution network;
- ✓ reliable and efficient after sales services;
- competent technical know-how;
- ✓ high capital-intensive setup and competitive price offerings;
- ✓ superior quality products and market pioneer and leader in the industry;
- ✓ Brand WALTON & MARCEL are the most trusted and prestigious brands.

WHIL is fully committed to emerge as a global leader in the consumer Electric and Electronics (E&E) industries with the responsibility of corporate citizenship and environmental stewardship through its products, programs, practices and people. BIDA feels happy for standing by this giant industry with BIDA's all out supports to grow a global leader in the sector.

# **Chapter-6**

ALBUM OF PHOTOGRAPHS OF MAJOR STRATEGIC &
SIGNIFICANT EVENTS OF BIDA



# Album of photographs of major strategic & significant events of BIDA



Floral Reception of Principal Secretary to the Hon'ble Prime Minister Dr. Ahmad Kaikaus on 20.01.2020 at a Discussion Meeting in BIDA



Meeting with the UAE Delegation to discuss the new investment opportunities on 29.01.2020



Information Dissemination Session for the business leaders arranged by BIDA on 10.02.2020 on BIDA's One-Stop Service (OSS) in presence of Principal Secretary to the Hon'ble Prime Minister Dr. Ahmad Kaikaus as the Chief Guest along with Executive Chairman, BIDA.



Ease of Doing Business Initiatives: Stakeholder Consultation Workshop on Faster, Easier and More Transparent Land Registration was arranged by BIDA on 08 March 2020. Mr. Anisul Huq, MP, Minister for Law, Justice and Parliamentary Affairs were grace the occasion as the Chief Guest while; Adviser for Private Sector Industry & Investment to Honorable Prime Minister Mr. Salman F. Rahman was the Special Guest. Mr. Md. Sirazul Islam, Executive Chairman, BIDA, Chaired the event.



BBG-BIDA Dialogue in presence of H.E. British High Commissioner to Bangladesh Robert Chatterton Dickson & H.E. Bangladesh High Commissioner to the UK Saida Muna Tasneem. BBG and BIDA jointly organized the webinar on 29.06.2020



The Asian Development Bank (ADB) and the Bangladesh Investment Development Authority (BIDA) held a consultation workshop on the Northeast Bangladesh Economic Corridor (NEBEC) development on 8 September 2019. Honarable Planning Minister Mr. M Abdul Mannan, MP attended as chief guest. The workshop was also attended by more than 130 participants, which included government officials, development experts, researchers, and development partner representatives.



Swedish Ambassador H.E. Charlotta Schlyter, Norwegian Ambassador H.E. Sidsel Bleken and Danish Ambassador H.E. Winnie Petersen meet on a courtesy visit with Executive Chairman of BIDA on 06 October 2019, at BIDA Office. During the Meeting, the Honorable Ambassadors expressed their joint interests in the activities of BIDA and offered to work closely to promote more investment to Bangladesh.



On Oct 17, 2019, Saudi Arabia on Thursday signed a Memorandum of Understanding (MoU) with Bangladesh at Intercontinental Hotel in Dhaka to set up a 3,600 MW LNG-based power plant. Adviser for Private Sector Industry & Investment to Honorable Prime Minister Mr. Salman F. Rahman and State Minister for the Ministry of Power, Energy and Mineral Resources, Mr. Nasrul Hamid MP were present in the signing ceremony.



Executive Chairman of BIDA, Md. Sirazul Islam invited more investments from the island nation during a courtesy visit by H.E. High Commissioner of Sri Lanka Crisanthe De Silva on 20 October, 2019 at BIDA office



Members of Malaysian delegates of TITIJAYA, GREENLAND GROUP, World Lin Chamber of Commerce and BRC Global ltd meets Executive Chairman of BIDA at BIDA office on 21 October, 2019. They expressed their desires to setup Economic Zone in Bangladesh.



"BIDA plans to organize a roadshow in Canada to promote investment opportunities and build a positive image for Bangladesh," disclosed by Executive Chairman of BIDA, Mr. Md. Sirazul Islam during a dinner hosted by H.E. Canadian High Commissioner Benoit Préfontaine at his residence on November 25, 2019.



H. E. Arunrung Phothong Humphreys, Ambassador of Thailand met on courtesy call with Executive Chairman of BIDA, Mr. Md. Sirazul Islam on 12 March, 2020 at BIDA Office. During their discussion H. E. Ambassador of Thailand showed her interest of Thai investment in Bangladesh in various sectors.



As many as 25 fresh investment projects were tabled at the second edition of the Bangladesh Economic Forum at the Conrad Dubai Hotel on September 15, 2019. They discussed the projects with Salman Fazlur Rahman MP, Honorable Adviser for Private Sector Industry & Investment to Honorable Prime Minister on their business plans to invest \$10 billion in Bangladesh.



Bangladesh Investment Development Authority (BIDA) has set up a lounge, titled 'BIDA-Chameli Lounge' at the Hazrat Shahjalal International Airport for foreign investors and commercially important foreigners on 27 January, 2020.



Al-Khater, Sheikh Faisal and Honorable Adviser for Private Sector Industry & Investment to Honorable Prime Minister Mr. Salman F. Rahman, MP led the ribbon-cutting ceremony of the "Made in Bangladesh" at Doha Exhibition & Convention Centre (DECC) on 28 January, 2020.



Ms Natalie Blyth, Group General Manager, Global Head of Global Trade and Receivables Finance, HSBC and Mr Bill Winters, CBE Group Chief Executive of Standard Chartered PLC and Dr William Fung, Group Chairman of Li & Fung Limited and Mr Salman Fazlur Rahman MP, Honorable Adviser for Private Sector Industry & Investment to Honorable Prime Minister of Bangladesh and Chairman, IFIC Bank Limited are seen in Asian Financial Forum on 13 January, 2020, in Hong Kong.



The 'Australia Bangladesh Trade Conference, 2019' was held at the Inter-Continental Hotel in Sydney, Australia from 13 to 15 November for expanding bilateral trade and business between the two friendly nations.



Honorable Finance Minister AHM Mustafa Kamal,Mr. Salman F Rahman MP, Honorable Adviser for Private Sector Industry & Investment to Honorable Prime Minister, Executive Chairman of Bangladesh Investment Development Authority (BIDA) Mr. Md. Sirazul Islam and Bangladesh High Commissioner to the UK Saida Muna Tasneem attending the enlistment ceremony of 'Bangla Bond' in London on November 11, 2019.

# **Chapter-7**

CONCLUSION



### **Conclusion**

This report generates information of performances and achievements on investment promotion and facilitation activities of BIDA in FY 2019-2020. During the period, BIDA has taken many initiatives to accomplish as well as to improve the delegated tasks mentioned in its Act. Investment promotion is a challenging and interconnected task of multitude of stakeholders. This cross-cutting issue needs equal and concomitant concentration of stakeholders. BIDA has given tremendous attention on efforts to enhance EoDB for upgrading global Ranking of Doing Business in Bangladesh and OSS activities to provide quality investors services through using e-service technology. Legislation and policy revisits and necessary problem solutions are on the ground to speed up the investment inflow to the country. Now the right mix of policies and best practices of all actors will ensure the success of investment promotion attracting potential investors and making Bangladesh as the ideal destination of investment in the world. Pandemic covid-19 has slowed down our steady economic growth as well as the growth of FDI into the economy. Right measures taken by the government will boost up the economy again soon and investment paradigm will be back in its previous good position to better contribute in economic activities through employment generation.

In the past years, as an IPA, BIDA played the catalytic role of coordinating and collaborating other agencies in investment related activities and investment issues of public and private industries. BIDA, in consort with the government, will take every possible shared approaches and initiatives to create a positive effect in expanding investment in the coming years. BIDA aspires to be the leading partner in the economic development of the country though creating and facilitating investment ecosystem for the investors from home and abroad.

### MEETING CONVENED FOR IMPLEMENTATION OF REFORMS FOR EoDB

SL	DATE	MEETING HELD WITH	RELEVANT INDICATORS	REMARKS
1	22.01.2020	Power Division	Getting Electricity	To reduce process, time & cost.
2	22.01.2020	Local Govt. Division	<ul><li>1.Starting a Business</li><li>2. Getting Electricity</li></ul>	<ol> <li>To reduce process &amp; time for the issuance of trade license.</li> <li>To reduce time for warehouse connection.</li> </ol>
3	22.01.2020	Ministry of Housing and Public Works	Dealing with Construction Permits	To reduce the time for getting permission for low risk storage house (warehouse).
4	05.02.2020	MCCI	Almost entire indicator of EoDB	Open discussion on EoDB.
5	06.02.2020	Ministry of Finance along with NBR and CPA	1.Starting a Business 2. Trading Across Border 3. Paying Taxes	<ol> <li>To reduce time for the issuance of VAT registration certificate.</li> <li>To reduce time and cost for documentary and border compliance.</li> <li>To reduce the process for paying taxes.</li> </ol>
6	12.02.2020	Custom House, Chattogram along with BAFFA, CCCI & BSAA	Trading Across Border	To reduce time and cost for documentary and border compliance.
7	13.02.2020	Chattogram Port Authority	Trading Across Border	To reduce time and cost for documentary and border compliance.

Source: OSS and Regulatory Reform Section

### **DECGA Mission in Bangladesh**

SL	Date	Meeting	Relevant Indicator
8	19.02.2020	Meeting with LPAD & Law and	1.Starting a Business
		Justice Division	2. Registering Property
			3. Resolving Insolvency
			4. Enforcing Contract
9	19.02.2020	Meeting with DSCC & DNCC	1.Starting a Business
		_	2.Getting Electricity
10	20.02.2020	Meeting with RJSC&F	Starting a Business

11	20.02.2020	Meeting with NBR (VAT, Tax	1.Starting a Business
		and Customs)	2. Paying Taxes
			3. Trading Across Borders
			4. Resolving Insolvency
12	23.02.2020	Meeting with Financial	1. Getting Credit
		Institutions Division	2. Resolving Insolvency
13	24.02.2020	Meeting with BSEC	Protecting Minority Investors
14	24.02.2020	Meeting with AC Land, Dhanmondi Revenue Circle	Registering Property
15	25.02.2020	Meeting withChattogram City Corporation (CCC)	Starting a Business
16	25.02.2020	Meeting withChattogram Development Authority (CDA)	Dealing with Construction Permits
17	26.02.2020	Meeting with BPDB, Chattogram	Getting Electricity
18	26.02.2020	Meeting with AC Land, Sadar Circle, Chattogram	Registering Property
19	26.02.2020	Meeting with District Registrar, Chattogram	Registering Property
20	27.02.2020	Meeting withChattogram Port Authority (CPA)	Trading Across Borders
21	27.02.2020	Meeting withCustom House, CTG	Trading Across Borders

Source: OSS and Regulatory Reform Section

### Annexure-2

### LIST OF EoDB RELATED WORKSHOPS

SL	DATE	WORKSHOPS	RELEVANT INDICATORS
01	28.01.2020	Workshop with MoH&PW, RAJUK and CDA	Dealing with Construction Permits
02	08.03.2020	Stakeholder Consultation Workshop (Faster, Easier and More Transparent Land Registration) with AC Lands, Sub Registrars, etc. Chief Guest: AnisulHuq, M.P, HMLJPA	1.Starting a Business 2. Registering Property
03	14.03.2020	Workshop on EoDB with the Respondents of Dhaka	Almost all indicators of EoDB
04	16.03.2020	Workshop on EoDB with the Respondents of Dhaka	Almost all indicators of EoDB
05	16.04.2020	Video Conference with the Respondents of Chattogram	Almost all indicators of EoDB
06	27.04.2020	Video Conference with the Respondents of Dhaka and Chattogram	Almost all indicators of EoDB

Source: OSS and Regulatory Reform Section

### **REFORMS ACCOMPLISHED IN FY 2019-20**

Source: OSS and Regulatory Reform Section

### 1. STARTING A BUSINESS INDICATOR (3):

- (1) Reduction in registration fees to BDT 1200 from BDT 2400.
- (2) Reduction in number of days to issue a trade license to 2 days from 7 days by elimination of pre-inspection for issuance of trade license.
- (3) Abolition of company seal requirement

### 2. DEALING WITH CONSTRUCTION PERMIT INDICATOR (20):

### (A) Elimination of following 8 procedures for Dhaka:

- (i) Obtain cadastral survey map from land settlement office
- (ii) Obtain soil test report
- (iii) Obtain project clearance from local authority (Ward Commissioner, Dhaka City Corporation)
- (iv) Obtain project clearance from the environmental directorate
- (v) Obtain fire safety clearance
- (vi) Obtain clearance from Dhaka Electric Supply Co. (DESCO)
- (vii) Obtain water and sanitation clearance
- (viii) Request and receive inspection from the RAJUK

### (B) Reduction in time for 3 procedures for RAJUK:

- (ix) Reduce time to 7 working days(maximum) from 45 days for obtaining land use clearance
- (x) Reduce time to 7 working days (maximum) from 105 days for obtaining project clearance and building permit
- (xi) Reduce time to 5 working days (maximum) from 21 days for submitting notice of completion and obtaining occupancy permit

### (C) Elimination of 7 procedures for Chattogram:

- (xii) Obtain cadastral survey map and proof of ownership from land records department.
- (xiii) Obtain project approval from ward commissioner.
- (xiv) Obtain soil test report
- (xv) Obtain fire safety clearance
- (xvi) Obtain clearance from Bangladesh Power Development Board
- (xvii) Obtain water and sanitation clearance
- (xviii) Request and receive inspection from the Chattogram Development Authority

### (D) Reduction in time for 2 procedures for Chattogram Development Authority:

- (xix) Reduced time to a maximum of 7 working days from 50 days for obtaining Land Use Clearance (LUC) from the:
- (xx) Reduced time to a maximum of 7 working days from 105 days for obtaining building permit from the Chittagong Development Authority

### (3) GETTING ELECTRICITY INDICATOR (11)

### (A) For Dhaka (6):

- (i) Elimination of procedure no. 8 (Have electrical contracting firm for purchasing meter)
- (ii) Cost for procedure no. 2 (Hire electrical contracting firm to purchase substation equipment, get it tested and carry out installation and earthing) is reduced to BDT 12,38,500 from BDT 18,00,000
- (iii) Time of procedure no. 1 (Obtain permission for installation of underground cable) is r educed to 3 days from 21 days
- (iv) Time for procedure no. 5 (Submit application to Dhaka Electric Supply Company (DESCO) and wait for estimate)is reduced to 13 working days from 30 calendar days
- (v) Time for procedure no. 9 (Receive meter testing and installation, final inspection and electricity flow) is reduced to 2 days from 20 days
- (vi) Time for procedure no. 8 (Have electrical contracting firm for purchasing meter] is reduced to 0 from 14 days as procedure has been eliminated

### (B) For Chatoogram(5):

- (vii) Cost for procedure no. 1 (Hire electrical contracting firm to purchase substation equipment, get it tested and carry out installation and earthing) is reduced to 12,38,500 from BDT 14,00,000
- (viii) Cost for procedure no.4 (Submit application to BPDB Chittagong and wait for estimate) is reduced to BDT 2,58,000 from BDT 3,81,678.11
- (ix) Time of procedure no.3 (Apply for license from Electrical Licensing Board ) isreduced to 7 days from 28 days
- (x) Time of procedure no.4 (Submit application to BPDB Chittagong and wait for estimate) is reduced to 13 days from 50 days.
- (xi) Time of procedure no. 7 (Receive meter testing and installation, final inspection and electricity flow) is reduced to 2 days from 20 days

### (4) REGISTERING PROPERTY INDICATOR (5):

- (i) Reduction in cost of stamp duty for registration of land transfer to 1.5% from 3% on property value
- (ii) Reduction in time for procedure no.7 through a fast track (Apply for registration at the relevant sub-registry and issuing original sale deed for a company to company land transfer) to 7 days from 180 days
- (iii) Elimination of one mutation (i.e. single mutation required for company-company transactions) resulting in removal of 2 procedures procedure no. 2 [Conduct first mutation and obtain an updated record of rights (Khatiyan) at the Office of the Assistant Commissioner of Lands (AC Land Tahsil)] and procedure no. 3 [The Assistant Commissioner of Lands conducts an inspection for updating the records of rights (Khatian)]
- (iv) Reduction in time for procedure no. 8 [Mutation to change the ownership at the Assistant Commissioner of Lands (AC Land) Tahsil] to:
  - (a) 7 days from 53 days in Dhaka
  - (b) 7 days from 75 days in Chittagong.
- (v) Reduction in cost of procedure no. 4 (Obtain the non-encumbrance certificate from the relevant Sub-registry office) to BDT 150 from BDT 200

### (5) GETTING CREDIT INDICATOR(2):

- (i) Two years of historical data of the borrower has been made available in the credit information bureau/credit registry.
- (ii) Increase the coverage of Credit Information Bureau to 7.12% of adult population (data change).

### (6) PROTECTING MINORITY INVESTORS INDICATOR (5):

- (i) Extent of shareholder rights index
- (ii) Extent of disclosure index
- (iii) Extent of corporate transparency index
- (iv) Extent of ownership and control index
- (v) Extent of director liability index

### (7) TRADING ACROSS BORDER INDICATOR (8):

### (A) In export:

- (i) Reduction of cost for border compliance: US\$ 200 (from US\$ 408)
- (ii) Reduction of cost for border documentary compliance: US\$ 100 (from US\$ 225)
- Reduction of time for border compliance: 36 hours (from 168 hours) (iii)
- Reduction of time for border documentary compliance: 2 hours (from 147 hours) (iv)

### (B) In Import:

- Reduction of cost for border compliance: US\$ 180 (from US\$ 900) (i)
- (ii) Reduction of cost for documentary compliance: US\$ 50 (from US\$ 370)
- Reduction of time for border compliance: 72 hours (from 216 hours) (iii)
- (iv) Reduction of time for documentary compliance: 24 hours (from 144 Hours)

### Annexure 4

### List of COVID-19 policy dialogues

- 1. Brainstorming session on Rapid and Recovery Responses of COVID-19 with Federation of Bangladesh Chambers of Commerce & Industries (FBCCI), Metropolitan Chamber of Commerce and Industry (MCCI), Foreign Investors' Chamber of Commerce and Industry
- 2. (FICCI)
  - Brainstorming session on Rapid and Recovery Responses of COVID-19 for Small and Medium
- Enterprises (SMEs)
  - Mitigating Measures towards Continuation and Recovery of Commercial Activities during
- 4. COVID-19: A dialogue with MNCs and FMCGs.
- Dialogue with American Chamber of Commerce
- Dialogue with Bangladesh China Chamber of Commerce and Industry
- Dialogue with British Business Group
- 8. Dialogue with Nordic Chamber of Commerce and Industry in the presence of H.E Ambassador
- 9. of Sweden, H.E. Ambassador of Norway and H.E. Ambassador of Denmark.
- 10. Dialogue with Bangladesh German Chamber of Commerce and Industry (BGCCI)
- 11. High-level dialogue to attract Japanese FDI joined by H.E. Ambassador of Japan, Japan
- 12. International Cooperation Agency (JICA), Japan External Trade Organization (JETRO), Japan
- 13. Bangladesh Chamber of Commerce and Industry(JBCCI).
- 14. Webinar on Policy Support for Private Sector amid COVID-19.
- 15. Virtual Meeting of BIDA Task Force and IFC on COVID-19 rapid and recovery responses.
- 16. Meeting with Hon'ble Adviser, HE Indian High Commissioner, and EC, BEZA.
- 17. Meeting with MCCCI.
- 18. Meeting with Confederation of Indian Industry.

## **COVID-19** policy recommendations

	SHORT TERM (IMMEDIATE TO THREE MONTHS)			
Sl.	Area of Impact		Specific Recommendations	Agency(s)
1.	Introduce flexibility with regulatory and legal compliance requirements to:  Allow alternative source of	i.	Simplify foreign loan approval procedures by shifting to notification from current approval processes for all sectors, or at least priority sectors.	MoF BB BIDA
	working capital for private sector.	ii.	Allow working capital loans from foreign lenders.	MoF BB BIDA
	Allow companies to focus on sustaining their business operations and avoid non-	iii.	Waive all fees for investor services provided by BIDA.	BIDA
	compliance penalties.  Allow businesses to start new production lines, especially for	iv.	Extend monthly VAT return submission and include provision to allow delayed submission, without penalty.	MoF - NBR
	essential goods (e.g. medicines, ventilators, sanitizers, surgical masks and personal protective	V.	Relaxation of S.108A for 60 days for filing employee particulars/details by April 30, 2020	MoF - NBR
	<ul><li>equipment) that will help</li><li>Alleviate supply shortages during crisis.</li></ul>	vi.	Extend deadlines to submit all statutory return due between February to June and ensure delayed submissions do not have penalties.	MoC – RJSC&F
	- Companies extend into in-demand products and sustain operations.	vii.	Extend deadlines for submitting all statutory return, and allowing delays without fine/penalty for listed companies	BSEC
			Extend deadline of 60 days and receive blanket extension to submit return once Letter of Allotment is issued.	Supreme Court
			Waive requirement of amending Memorandum of Articles to extend business production line for essential products (ventilators, medicines, Personal Protective Equipment and surgical masks)	PMO

	SHORT TERM (IMMEDIATE TO THREE MONTHS)				
Sl.	Area of Impact	Specific Recommendations	Agency(s)		
		x. Ensure no restriction on movement of commodities, market supplies, sales and marketing personnel, through declaration by law enforcement agency.			
		xi. Introduce online hearing of urgent company matters at High Court, including pending merger or MoA alteration applications.	MoLIPA -		
		xii. Amend relevant legislative provisions using Presidential Order when parliament is not in session.	PMO		
		xiii. Extend E and B Visa and work permit automatically during pandemic or general exemption from fine/penalty for involuntary overstay for Expats	BIDA Immigration & Passport Department Ministry of Home Affairs		
		xiv Exempt expats and non-resident citizens who are currently residing/involuntarily residing in the country from the 182 days rules for being treated as a 'Resident' for tax purpose as per Income Tax Ordinance 1984	NBR		
		xv. Alter Section 16 and 20 of Labor Act 2006, temporarily, to allow provisions for extended period of lay-off beyond 45/60 days with 25% payment (or lower for extended period beyond 90 days) before initiating retrenchment for protecting jobs	Department		
		xvi. Allow adjustment of extended general holidays against existing general holidays and accumulated annual leave, along with provision for reduced Festival bonus for 2020.	Department of Labo		

	SHORT TERM (IMMEDIATE TO THREE MONTHS)				
Sl.	Area of Impact	Specific Recommendations	Agency(s)		
		<ul> <li>xvii. Allow temporary, limited period variation with Provident Fund and WPPF to allow:</li> <li>Either Companies to take loan without interest for OPEX; or</li> <li>Suspending/waiving from obligation to contribute for 6 months; or</li> <li>Access to the interest/profit generated for next 2-3 quarters for employers to support OPEX.</li> </ul>	NBR  Department of Labor		
2.	Continue ongoing reform efforts relevant to Doing Business and private sector development to provide longer-term support to businesses including introducing insolvency procedures and fast-tract measures for resolving commercial disputes. This is also essential for economic revival post-pandemic.	Amend relevant legislative provisions using Presidential Order when parliament is not in session.	PMO BIDA		
3.	Solicit feedback from private sectors on policy interventions required for business continuity and growth to ensure policy support package is up to date, and is addressing needs of the private sector to overcome impact of pandemic at different stages.	Arrange consultations via digital platforms (e.g. webex) to collect inputs from private sector.  - businesses registered with BIDA  - existing foreign investors  - local businesses  - startups	BIDA		

	SHORT TERM (IMMEDIATE TO THREE MONTHS)				
Sl.	Area of Impact	Specific Recommendations	Agency(s)		
4.	communication methods to update private sector on government initiatives. This will help retain business confidence	xvii. i. Build awareness on services available through BIDA OSS to encourage/continue facilitating company incorporation and other integrated services	BIDA		
	and minimize negative economic consequences.	ii. Communicate with investors via digital and web-based platforms and provide updates on investor policies. Similar initiatives have been taken by InvestIndia and InvestKorea.	RJSC&F Relevant Line Agencies		

### ■ ANNEXURE-6 ■

### LOCAL TRAINING PROGRAMS ATTENDED BY OFFICERS AND STAFF IN FY 2019-2020

SL	DESCRIPTION	VENUE	PERIOD	NO OF OFFICIALS
1.	E-filing and ICT training	BIDA	05-08 August, 2019	14
2.	E-filing and ICT training	BIDA	19-22 August, 2019	13
3.	Finance and Budget training	BIDA	17-19 September, 2019	10
4.	In-house Training	BIDA	07-10 October, 2019	10
5.	One Stop Service and Ease of Doing Business (EoDB) training	BIDA	19, 23 and 24 October, 2019	14
6.	Diploma in Project Planning, Development and Management (DPPDM)	NAPD	08 December, 2019 to 07 June, 2020	01
7.	E-Governance for Sustainable Development	NAPD	29 December, 2019 to 02 January, 2020	01
8.	Policy Formulation: E-Governance & ICT Course	BIAM Foundation	12-26 January, 2020	01
9.	In-house Training	BIDA	15 March, 2020	12
10.	In-house Training	BIDA	18 March, 2020	29
11.	In-house Training	BIDA	19 March, 2020	13
12.	In-house Training	BIDA	23 and 24 March, 2020	12

SOURCE: FACILITIES MANAGEMENT, BIDA

### FOREIGN TRAINING PROGRAMS ATTENDED BY BIDA OFFICIALS

SL.	PROGRAMS	VENUE	DATE	NO OF OFFICIALS
1.	"Program on Bangladesh Infrastructure Investment Promotion"	South Korea	16-19 July, 2019	01
2.	"Seminar on Investment Promotion & Investment Environment Improvement for Bangladesh"	China	21 July to 09 August, 2019	04
3.	" Colombo Intl Maritime Logistic Conference"	Sri-Lanka	01-02 August, 2019	01
4.	"UNCTAD-D-8 Meeting on International Investment Agreements"	Turkey	12-13 September, 2019	01
5.	"Bangladesh Economic Forum 2010"	Dubai	15 September, 2019	02
6.	"Overseas Short Training Program on Investment Promotion and Facilitation in Singapore for Bangladesh Investment Development Authority (BIDA) Officials"	Singapore	24 September to 03 October, 2019	05
7.	"Overseas Short Training Program on Investment Promotion and Facilitation in Malaysia for Bangladesh Investment Development Authority (BIDA) Officials"	Malaysia	01-10 October, 2019	06
8.	"Overseas Short Training Program on Investment Promotion and Facilitation in Thailand for Bangladesh Investment Development Authority (BIDA) Officials"	Thailand	14-23 October, 2019	06
9.	Bangladesh-France Economic Forum	France	21-23 October, 2019	01
10.	"Overseas Short Training Program on Investment Promotion and Facilitation in South Korea for Bangladesh Investment Development Authority (BIDA) Officials"	South Korea	27 October to 05 November, 2019	06
11.	"Overseas Short Training Program on Investment Promotion and Facilitation in Hong-Kong for Bangladesh Investment Development Authority (BIDA) Officials"	Hong-Kong	24 November to 03 December, 2019	05
12.	"Asia-Pacific Foreign Direct Investment (FDI) Network"	Thailand	04 December, 2019	01
13.	Bangladesh-Thailand Joint Trade Committee	Thailand	08-09 January, 2020	01
14.	"Asian Financial Forum (AFF)"	Hong Kong	13-14 January, 2020	02
15.	"Made in Bangladesh" Fair	Qatar	28-30 January, 2020	01

SOURCE: FACILITIES MANAGEMENT, BIDA

### ■ ANNEXURE-8

### LOCAL, JOINT & 100% FOREIGN PROJECTS: REGISTRATION (FY 2009-10 TO FY 2019-2020)

(Investment amount of new project & amendment)

Fiscal	Local Investment Proposals Registered		Foreign/JV Investment Proposals Registered		Total Investment Proposals Registered		Total Employment opportunity
Year	Projects	Project Value (Million US\$)	Projects	Project Value (Million US\$)	Projects	Project Value (Million US\$)	(Person)
2009-10	1470	3931	160	890	1630	4821	330,663
2010-11	1746	7748	196	5104	1942	12852	503,662
2011-12	1735	6679	221	4470	1956	11148	451,150
2012-13	1457	5599	219	2733	1676	8332	309709
2013-14	1308	6392.3	124	2383.212	1432	8775.514	224943
2014-15	1309	11683.191	120	1032.43	1429	12715.62	226411
2015-16	1511	12008.288	151	1961.571	1662	13969.86	266492
2016-17	1578	12494.269	167	10756.055	1745	23250.32	278081
2017-18	1483	15333.745	160	10316.254	1643	25650	287546
2018-19	1198	8409.273	170	5025.441	1368	13434.71	167,902
2019-20	739	8803.587	166	4984.908	905	13788.497	138177
Total:	15534	99080.661	1854	49884.643	17388	148965.119	3182991

### SOURCES OF FOREIGN AND JOINT VENTURE PROJECTS REGISTERED IN 2019-2020

(Investment amount of only new project excluding amendment)

Name of Country	Number of Project	Proposed Inv	vestment
		(BDT million)	(US\$ million)
India	18	1965.88	23.128
Japan	17	1554.735	18.291
Oman	1	9.945	0.117
China	78	164425.105	1934.413
Sri Lanka	2	21.42	0.252
Nepal	1	691.9	8.14
Spain	1	33.575	0.395
Turkey	1	235.45	2.77
South Korea	2	214.676	2.5256
Ireland	1	10.03	0.118
Germany	4	341.615	4.019
England	1	114.41	1.346
Korea Republic of	6	1477.725	17.385
Hong Kong	2	72.25	0.85
Malaysia	2	102020.74	1200.244
Mauritius	1	2766.325	32.545
Taiwan	3	6595.065	77.589
Singapore	7	14244.81	167.586
Denmark	2	1201.05	14.13
South Africa	1	27.2	0.32
USA	3	1153.79	13.574
Thailand	1	3.995	0.047
UAE	1	9260.24	108.944
UK	3	553.01	6.506
Australia	1	219.47	2.582
Netherlands	4	3506.25	41.25
Saudi Arabia	2	460.105	5.413
Total US\$	166	313180.766	3684.4796

■ ANNEXURE-10

FDI Net Inflows classified by Major Countries and Sectors for the quarter Jan-Mar, 2020

(In million US\$)

Total Net FDI Inflows	117.80	68.93	51.23	49.94	42.72	37.64	35.04	34.82	25.84	22.04	20.16	17.39	15.89	15.26	13.24	6.94	6.21	5.24	4.40	4.17	-12.73	582.17
B-11G17-IC17-IC	117	89	51	49		37	35		25	22	20	17	15	15	13	.9	.9	5.	4.	4.	-12	282
Other Sectors	2.23	0.02	1.76	3.54	11.33	0.77	10.21	15.00	3.80	0.97	0.17	6.59	0.72	0.99	6.23	0.02	1.01	0.53	1	0:30	9.92	76.11
Fertilizer	!					!						0.11		!			2.19			1.66		3.96
Сетепт						-1.80		0.71		3.46		2.75									0.11	5.23
Insurance				7.70	-	-	0.10		1										-		0.01	7.81
[Bojnif]					-	1	0.10		-	-	!	-		98.6							-1.74	8.22
Chemicals and Pharmaceuticals	2.85				0.26	-0.07	1.27				-0.03		1.05		-0.03		-0.09	0.15		1.77	3.28	10.41
Leather and Leather Products				0.02	1	1	0.02	1.00	96.9	0.07	60.0	0.20	-	ŀ	2.04	-	0.03	-	1	-	-0.01	10.42
Computer Software And IT	-	-	0.12	1.02	0.13	1	0.35	-	1	1	17.71	:		-	-	0.01	0.13		-	0.47		19.94
Gas & Petroleum	2.19	-	-0.91	23.68	-0.16	1	1		1	-	1	:	-	-	-	:	0.87	-	1	:	0.12	25.79
Banking	64.73	-1.32	1.02	5.36	0.14	1	2.68	2.20		2.91		-6.13		-			0.03				-31.30	40.32
роод	26.12		0.22		3.97	0.08	1.10		1	0.00	:	7.20	6.22		0.20		0.77			-0.10	0.02	45.80
gniberT	-1.48			5.64	7.99	0.01	0.97	6.15	14.50	0.92	1	3.29	7.30	-	06.0	-0.13	0.06			0.07	0.43	46.62
Textile and Wearing	3.54		0.57	2.38	1.76	1	1.29	8.08	0.58	13.66	0.15	3.08	0.55	4.41	2.97	7.00	0.50	0.11	0.11		4.31	55.05
Ромег	17.62		22.32	0.61	5.81	1	16.40	1.68			60.0	0.30	0.05	-	0.01	0.04	0.18				2.03	67.14
Construction			26.13		11.49	38.65	-		1	0.05	0.46	:			0.92	-	0.39	-	-	-	0.02	78.11
Telecommunication	1	70.23		-0.01	1	1	0.55		1	1	1.52	-		-			0.14	4.45	4.29		0.07	81.24
Sector	United Kingdom (UK)	Norway	United Arab Emirates (UAE)	United States of America (USA)	Singapore	<b>Thailand</b>	India	Hong Kong: SAR of China	Faiwan: Province of China	South Korea	Malaysia	Netherlands	Switzerland	British Virgin Islands	China People's Republic (P.R)	Mauritius	Japan	Sweden	Malta	Denmark	Other Countries	Total Net FDI Inflows

Source: Foreign Investment & External Debt (FIED) Management Cell, Statistics Department, Bangladesh Bank

# SERVICES AT A GLANCE PROVIDED BY BIDA IN FY 2019-2020

กม					•		i						•	(In mil	(In million US\$)
S	Ę	SERVICES	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
_	1	Investment Counseling	2897	8667	2856	3262	3724	4079	4142	4396	5717	188	163	9/99	41098
	2 I	Registration													0
		a)Total project Registration	16	06	89	118	86	103	111	85	95	2	4	40	905
		b) Total investment (M. TK)	322544.05	138563.034	40062.847	95620.718	139803.624	39523.187	71725.641	115420.51	29235.188	13313.040	2160.930	44291.284	1052264.051
		c) Total investment million (US\$)	3825.062	1664.659	473.986	1242.622	2896.938	464.969	843.815	1358.199	343.956	156.624	25.869	491.798	13788.497
	3 8	a)Work Permit (New)	446	445	624	431	440	393	609	361	405	165	52	82	4353
	_	b)Work Permit (Extension)	669	537	573	546	466	493	514	428	479	281	334	491	5741
	4 ء	a) Remittance approval (cases)	18	16	11	39	36	32	25	26	29	0	0	17	249
	_	b) Remittance approval (million Taka)	193.938	72.813	102.729	734.372	1297.378	1596.226	867.556	1014.000	1281.244	0	0	418.274	7578.53
5	5 8	a)Foreign Loan Approval cases	5	4	5	0	9	3	9	0	8	0	0	8	45
	_	b)Foreign Loan Approval (million US\$)	31.370	129.420	61.915	0	25.481	76.410	456.740	0	756.460	0	0	153.616	1691.412
9	9	IRC Recommendation (Ad-hoc & Regular)	192	172	199	94	119	102	150	103	88	0	0	89	1287
7	7 I	Import Permit	9	12	10	19	17	16	13	14	9	1	5	2	121
∞		Capital Machinery Clearance	25	25	6	5	12	20	23	16	11	0	1	14	161
6	6 I	Visa on Arrival/Landing Permit Recommendation	0	0	13	15	19	0	12	6	5	0	0	0	73
<u> </u>	10	Airport Welcome Service/Courtesy Service	0	~	9	6	15	4	12	12	4	0	0	0	70
1,	. 11	Visa recommendation(E/E1/P1)	613	487	581	029	555	585	816	750	425	24	22	271	5799
17.	12 H	Branch Office Approval (New & Extension)	17	16	11	15	18	17	23	10	12	3	2	6	153
1.	13 I	Liaison Office Approval (New & Extension)	25	22	26	17	20	20	15	6	24	3	16	19	216
1.	14 I	Representative Office Approval (New & Extension)	3	2	1	1	0	0	1	0	0	0	2	1	11
11	15 I	Providing Information to applicant reporter	0	0	0	0	0	0	0	0	0	0	0	0	0
16	16 I	Press Release	0	0	0	8	5	0	1	0	0	0	0	0	14
7.1	-	NOC for Industrial Plots Transfer	0	0	0	0	0	0	0	0	0	0	0	0	0
12		Industrial Plot/Land Acquisition	0	0	0	0	0	0	0	0	0	0	0	0	0
=		Gas Connection	0	0	0	1	0	0	0	0	0	0	0	0	1
2(		Power Connection	0	0	0	0	0	0	0	0	0	0	0	0	0
21		Telephone Connection	0	0	0	0	0	0	0	0	0	0	0	0	0
2.	22 (	Recommendation for Environmental Clearance	0	0	0	0	0	0	0	0	0	0	0	0	0
2.	23 I	Foreign Training/Conference (Persons)	5	1	8	19	8	1	4	0	0	0	0	0	46
2,		Local Training (Persons)	0	29	10	18	5	5	5	7	72	0	0	0	151
2;		Seminar/Workshop (Local + Foreign)	0	0	4	6	9	0	1	2	3	0	0	0	25
20	26 I	Road Show	0	0	0	0	0	0	0	0	0	0	0	0	0
2.		Policy Advocacy	1	2	2	1	0	-	0	1	2	0	0	0	10
28	28 I	Research Paper	0	2	0	0	0	0	3	2	0	0	0	0	7

SOURCE: LOCAL AND FOREIGN INVESTMENT PROMOTION WING, BIDA